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Paul Hendy on this year's panto. Search 'Hendy'

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Pupils of Sandwich Technology School interview the head-teacher, Veronica Gomez, about the school's recent change to academy status, which she believes will boost future opportunities for local students

■ BY NICK AMES

SANDWICH Technology School has been granted academy status – and staff and pupils are delighted.

An announcement of the school's new status came after it was recognised by Ofsted as an 'outstanding' school.

Sandwich is one of the first wave of schools to feature in the Government's flagship policy to raise attainment for all children.

In a letter to the school, education secretary Michael Gove said: "Your academy will now have the opportunity to use the freedoms and flexibilities of academy status, to share best practice and work with others."

Head Veronica Gomez said: "This is an exciting opportunity for STS to further develop its unique brand of teaching and learning and to ensure that students benefit from the very best that 21st century education has to offer."

An academy is directly funded by central government and is independent of local-government control. It may receive additional support from personal or corporate sponsors, either financially or in kind.

Ms Gomez said: "As a foundation school, we had many freedoms, such as control of our own budget, direct employment of staff, and independence as an admissions authority."

"We believe academy status will further enhance the opportunities available to our students as well as protecting our specialisms and maintaining existing high standards."

"There are significant financial benefits in receiving our funds directly from Government."

"This will generate an increase to our funds, which will offer the opportunity to protect and secure future opportunities for our students."

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EDITOR: Dave Mairs 01303 817022
 GROUP EDITOR: Gary Wright 01303 817032

WEBSITE: www.yourshewpway.co.uk

TELEPHONE ADVERTISING: 01303 817110

FAX: (Advertising) 01303 817002

TELEPHONE DISTRIBUTION: 01303 817070

EMAIL: Editorial: yourshewpway@kosmedia.co.uk. Sales: advertising@kosmedia.co.uk

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 media

Groups join to get Big Society off the ground

■ BY MATHEW BEECH

THE Big Society came to east Kent with a conference held in Dover.

The event aimed to clarify just what the Big Society is and encourage organisations to get involved, while it also gave examples of those who show that it is already under way in the region.

Senior representatives from a range of public bodies, private businesses, religious groups and volunteer and charitable organisations attended the event, which was held in Dover's cruise terminal two.

Conference organiser, Janice Wason, said: "Central Government, the district council and local council kept talking about the Big Society and we kept on hearing more and more about it, and I eventually thought that it was time for east Kent to think about the Big Society."

"The cuts and the numbers involved with them are massive and we will all need to do something if people will get the services they expect."

Mrs Wason required some Big Society-style generosity to allow the conference to take place.

"Our funding partner PtP closed in September due to efficiency savings by the government," she said.

"However, Dover Harbour Board allowed us to have the venue free, so I owe them a big thank you for that, and it fits with the philosophy behind the Big Society."

The Chief Operating Officer from the Big Society Network, Piotr Brzenzinski, gave a speech to the conference about what the Big Society is, what it means and how it could be implemented in east Kent.

He said: "The idea is that Britain needs a stronger, non-state struc-



GETTING STARTED: Piotr Brzenzinski

ture that enriches people's lives.

"There are three key themes; empowering individuals and communities; actively encouraging social responsibility; and the role the state will play."

"The Big Society requires public-private sector interaction to smooth the impact of the spending cuts and, if possible, build a bigger and better society."

One group who has been putting the principles of the Big Society into practice over the last six years has been Whole School Meals Ltd.

The community enterprise was created by Stephanie Hayman after she was dissatisfied with the quality of school dinners in Deal.

She said: "I decided a community company could provide home-cooked meals, using fresh local ingredients to feed the children well and support the local economy."

"I started a social enterprise and we now have 65 staff and feed around 1,500 children a day."

Brickworks fails to sell at auction

A FORMER brickworks on the site of one of Kent's first coalfields is still on the market, after failing to sell at auction.

The former colliery, in the village of Woodnesborough, near Sandwich, is perhaps best known as the site of the Hammill Brick Company, that went out of business in 2006.

The 14-acre property went under the hammer in Maidstone last Wednesday, but nobody was willing to stump up the £650-700,000 price set by the freeholder.

Kevin Gilbert, of Clive Emson auctioneers, said: "We had one of the most successful auctions to date, with most land and property snapped up, but Hammill was one of the few lots not to capture the imagination of buyers."

"It may well be that someone comes forward at a later date with an offer acceptable to the freeholder."

"The site has plenty of potential, subject to all the necessary consents being obtainable. Someone may come forward to turn it into a garden centre, a haulage depot or an industrial estate, or a scheme for residential development."

Fortune

The former colliery was opened in 1910 by local entrepreneur Arthur Burr, who founded Kent's first coal company in 1896, and also ran five other sites across the county.

He believed the fuel could be mined locally to make him a fortune, but did not take into account the fact that Kent coal was some of the most difficult to extract and therefore extremely expensive.

The main colliery – on Shakespeare Cliff, Dover – was supposed to cost £50,000 and produce 3,000 tons of coal per day by 1900, but instead it cost £1 million and never produced any commercial coal in 22 years.

Burr's peers had expected better from him, as in 1913 he was awarded the Freedom of Dover at an event attended by Sherlock Holmes author Sir Arthur Conan Doyle, who predicted Burr would transform the town into the "Liverpool of the South".

Instead he was later convicted of several counts of fraud and died virtually penniless in 1919.

Singing to help cancer charity

AN OPERA duo performed to shoppers in Dover's Market Square to round off Breast Cancer Awareness month.

Kyla Lingley and Franz Hepburn braved the gusty conditions to give their renditions of popular songs, such as You Raise Me Up, originally sung by Secret Garden, to raise awareness and money for the Breakthrough Breast Cancer charity.

The soprano and bass-baritone duet stopped off in Dover as part of their town centre tours, where they sing to the public to raise awareness for a variety of charities.

Mrs Lingley, originally from New Brunswick, Canada, said: "We are here to raise awareness and money while it is still Breast

Cancer Awareness month.

"My mother is a cancer survivor, so it is a subject close to my heart."

"We perform popular classical music and we travel all over the UK, bringing the music to the people and those who may not be able to listen to it otherwise."

The operatic duo see their main mission to uplift and inspire people through music, and to use their voices to help others where possible and, because of these aims, the pair often perform for a variety of charities.

Mrs Lingley said: "We also tour and perform for a range of other charities, including Cancer Research UK and Save the Children."

For more information, visit <http://breakthrough.org.uk>



CHARITY RECITAL: Kyla Lingley and Franz Hepburn

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Robin Hood follows in great panto tradition

■ BY NICK AMES

EASTRY impresario Paul Hendy has chosen Robin Hood for this year's Christmas pantomime extravaganza in Canterbury.

It is again being held in the tented Marlowe Arena as work continues on building a new theatre.

Writer and director Mr Hendy is confident the show will be a big success, with improved sightlines for the audience, who will also be closer to the stage.

Cathedral

Last year some 65,000 people watched the seasonal fest in the cathedral city, and tickets are going well again this year.

Mr Hendy said theatre-goers would be in for a treat.

"We have changed the seating so that the audience will be even more involved," he said.

"It will make it even more of a crowd-participation show."

Cold Feet and Fast Show actor John Thomson stars as the Sheriff of Nottingham, with children's TV presenter Sid Sloane as Robin.

Local favourite Dave Lee takes a leading role – "It wouldn't be the Marlowe panto without him," said Mr Hendy.

Newcomer Katie Birtill takes on the part of Maid Marian.

"She is straight out of college, but when we saw her we knew she was the one," said Mr Hendy.

"Katie was up against all these experienced actresses, but she just stood out."

Another local man, Phil Holden, is cast as Big John.

"The thing with Robin Hood is there is no set story – it's like a blank canvas to work on," said Mr Hendy.

"It's not like Cinderella or Peter Pan, which have a narrative you need to stick to."

Grandparents

"I've made it in the main a love story between Robin and Marian, but there is also a quest for a golden arrow with mystical powers."

"The script has humour, music, lots of audience participation and a good story."

"People are still coming to panto. The economic situation might be difficult, but it seems people still want a release."

"When I was young I was a great Morecambe and Wise fan and I used to watch it with my parents and grandparents."

"There were three generations – all sitting down and enjoying what was on the TV."

"Panto is possibly the only theatre form that applies to now, so that is why it's still so popular."

"It brings so many people together with so many different talents – actors and actresses, musicians, comedians and variety acts all combine."



THEATRE BUFF: Paul Hendy will direct Robin Hood at The Marlowe

Pfizer at the lead edge yet again

PFIZER has announced a breakthrough in treating a lethal form of cancer.

The company last week announced that it was making headway in the fight against lung cancer.

The news pushed shares of the world's largest pharmaceutical company, which has its European research centre in Sandwich, up to about £12.

Pfizer's cancer drug crizotinib shrinks lung tumours that have a specific genetic mutation fusing two genes.

In the trial, 82 patients had the genetic mutation to be targeted by the drug.

The tumours of 46 patients who took the oral drug shrank by more than 30 per cent, while one patient's tumour disappeared entirely.

Crizotinib stopped tumour growth in 27 of the patients, or 33 per cent.

The study authors estimated that for 72 per cent of patients, the disease would not worsen for six months.

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Archant KOS Media boss Paul Stannard's Peru trek. Search 'Peru'

Turner print now on sale

PRINTS of the classic JMW Turner watercolour Deal In A Storm are now available thanks to the efforts of a leading photographer.

Tony Friend produced his image of the 1825 artwork to meet the huge demand for people in the town.

The original, which is held in Deal Town Hall, is believed to be the only Turner painting to show lightning across the sky.

The print was first put on display at the Deal Town Hall heritage open day in September and is now available for sale at the Deal Visitor Information Centre in The Landmark Centre, High Street, Deal at a price of £12.

Joseph Mallord William Turner had many links with Kent and frequently painted scenes in the east of the county.

The long-planned art gallery in Margate is to be named after him and set to be opened in the spring.

Turner, an English Romantic landscape-painter, water-colourist and printmaker, was considered a controversial figure in his day but is now regarded as the man who elevated landscape painting to the high position in the world of classical art it now enjoys.

He is commonly known as 'the painter of light' and his work regarded as a Romantic preface to Impressionism.

Councillors berate coalition LEP plans

LABOUR councillors have attacked last week's announcement by the Coalition Government of its plans for Local Enterprise Partnerships.

They say it means the economic development budget will be cut by two-thirds and that Dover, Deal and Sandwich will be swallowed up in an area that runs from Eastbourne in East Sussex to Saffron Walden in north Essex.

Communities

Gordon Cowan, shadow leader of Dover District Council, said: "In the last years of the Labour government, some £62 million came into Dover district from the Homes and Communities Agency and a further £16 million from the South East England Development Agency."

"Both bodies are to be replaced by a Local Enterprise Partnership covering East Sussex, Kent and Essex. The make-up of the LEP has been slammed by Kent's Conservative MPs."

"And now we learn that all the LEPs across the country will have £1.4 billion to invest over three years when under the original system £1.4 billion was available each year."

"Not that we will see much of that

money, as current estimates for the cost of winding up the regional development agencies will be – you've guessed it – £1.4 billion."

The Government claims the LEPs will drive economic growth and create jobs.

Ministers announced the first wave as part of a plan for local economic growth to encourage business investment and promote economic development.

They say the £1.4bn Regional Growth Fund will support the creation of private-sector jobs, particularly in communities dependent on the public sector.

Delighted

Business secretary Vince Cable said: "I was delighted that so many of the proposals for Local Enterprise Partnerships showed real imagination and initiative and a genuine desire to drive local economic growth."

"The knowledge and expertise of the private sector, local authorities and their local communities will be crucial as we work to create a better environment for business and ensure that everyone has access to the opportunities that growth brings."

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Picture: TIM STUBBINGS

GIVE US A WAVE: Cheers all round as the ribbon is cut to officially open Dover's new esplanade development

Waves of joy at Sea Change on new esplanade

DOVER'S striking new seafront has been officially opened.

The £2 million esplanade – entitled Lifting Wave, Resting Wave, Lighting Wave – designed by London-based architects Tonkin Liu, was opened with the help of Astor College dance students on Thursday, last week.

The project was funded by Sea Change to help reinvigorate the town's promenade.

Richard Simmons, chief executive of the Commission for Architecture and the Built Environment said: "Sea Change has innovation at its heart and I'm delighted that Tonkin Liu were commissioned to produce these stunning improvements."

"The architects have responded to the views of local groups and the design greatly improves access for people with disabilities as well as families."

"Along with the other Sea Change projects in Dover, I hope the esplanade will be enjoyed by all, and that the economic and cultural benefits will be long lasting."

Dover Pride chairman Kevin Lynes said: "I am delighted we have been able to give the seafront a fresh lease of life. This shows we are working hard to give Doverians a town they can be proud of."

■ BY MATHEW BEECH

"I know the seafront as it holds a special place in the hearts of residents and visitors."

Mike Tonkin, from architects Tonkin Liu, said: "It only feels like yesterday when we sat on the beach and saw the potential for the project to be made as three site-specific artworks. Less than a year from commission to completion was an incredibly fast programme and only achievable because the project was blessed with a fantastic team."

Roger Mountford, Dover Harbour Board's chairman, said: "The new esplanade signals the beginning of further work on the delivery of the wider waterfront redevelopment as part of our vision for an expanded port business and a thriving, regenerated Dover."

As part of the ceremony, the North Downs Way end of trail marker was also unveiled.

Jane Sevenoaks, a conservation adviser with Natural England, said: "With the North Downs Way trail highlighted by the start and finish line at Dover esplanade, visitors' experience and enjoyment of the national trail will be enhanced. The plaque depicts many of the special features in Kent and Surrey to be found while enjoying this historic and treasured route."

NEWS IN BRIEF

Castle's majestic yuletide

MEDIEVAL celebrations will be in full swing during Dover Castle's Christmas week.

The court of King Henry II will see costumed characters reenact 12th century yuletide traditions. Visitors will be able to vote for their favourite troubadour as they perform seasonal songs.

Youngsters will get the chance to test their talents as the royal court is turned upside down as part of a medieval tradition.

Children will be able to sing and dance for King Henry II for the chance to claim his crown and gain the title Lord of Misrule.

The activities run from Monday to Friday, December 27-31, and visitors will also be able to explore the Great Tower. Tickets cost £13.90 for adults, £11.80 concessions, £7 for children and £34.80 for family tickets.

English Heritage members go free. Visit english-heritage.org.uk/dovercastle for more information.

Youth theatre's showtime

DOVER Youth Theatre are going back in time for their latest production. The company are staging Agatha Christie's Appointment With Death at the Roundhouse Theatre in Dover Discovery Centre.

The murder mystery is set in 1945 at the King Solomon Hotel, Jerusalem, and features Christie's iconic detective, Hercule Poirot.

The show will be staged on Thursday and Friday, November 25 and 26, starting at 7.30pm each night.

Tickets cost £8, or £5 for students. For more information or to book, phone 01304 202544.

Farm's recycled reception

LITTLE Farthingloe Farm is to build a new reception from an old town hall.

The visitor attraction in Folkestone Road, Dover, has been granted planning permission for the timber-clad building which will house a new reception, gift shop and toilets.

A redundant wooden town hall has been bought by the farm's owner, who wants to recycle the building, with modifications.

The aim is to improve safety, ensuring visitors do not have to cross the car park when they arrive.

For more information about Little Farthingloe Farm, telephone 01304 212040.

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Towed to safety in force-eight gale

A STRICKEN barge was towed to safety after taking on water in stormy seas.

The barge, which was travelling from Belgium to France, was rescued by the Dover lifeboat in winds of up to 40mph.

Coastguards monitoring the barge noted it had not been making headway.

They called for Dover lifeboat to be launched at 1.30pm on Tuesday, October 26, to assist the barge, which had no radio communications.

Once alongside the incapacitated barge, RNLI coxswain Stuart Richardson established the vessel was taking on water and passed across a towline.

As the lifeboat towed the vessel to Dover, the wind picked up to a force-eight gale and the coxswain told the barge crew to put on lifejackets – only to find they had one between three of them.

The vessels arrived safely in Dover at 4pm. Mr Richardson said: "I would advise



Picture: MCA

SAFE HARBOUR: Barge towed by Dover lifeboat

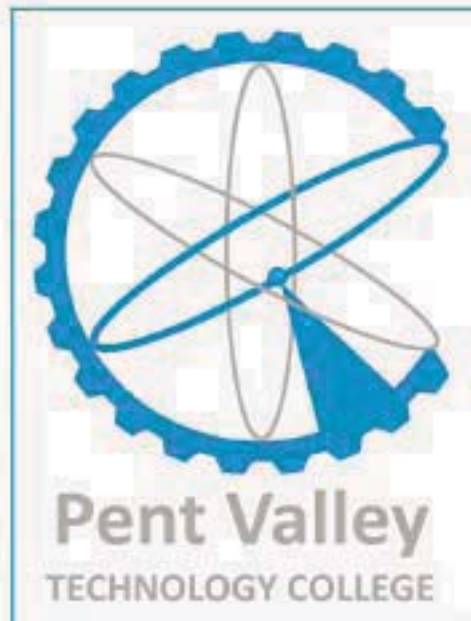
anyone undertaking such a journey to have the correct equipment on board and ensure each crew member has a lifejacket.

"It is always advisable to check the weather before setting out to avoid what could have been a catastrophe."

"The barge was drifting towards the Goodwins – if we hadn't come to its rescue the result could have been a lot different."



POST 16

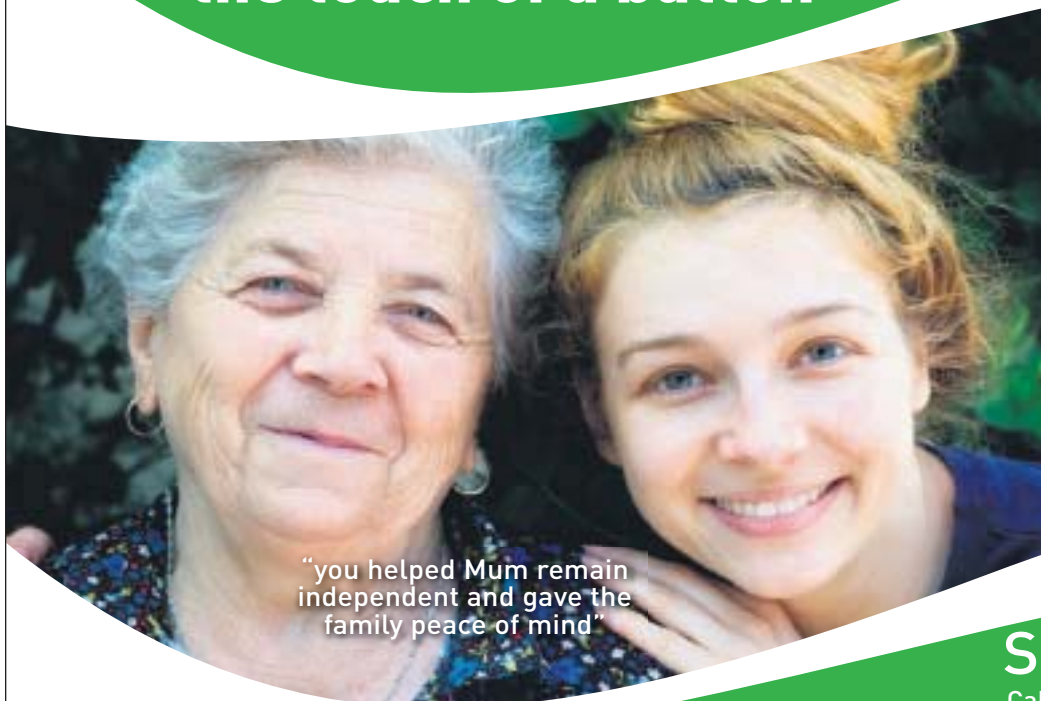


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Man admits having child-abuse images

A MAN has been sentenced for possessing images of child abuse.

David Fright, of Oswald Road, Dover, received an eight-month sentence, suspended for two years.

The 48-year-old was arrested in November last year after a search warrant was executed at his home.

Fright was charged with 13 counts of possessing indecent images of children and a further five of possessing extreme indecent images of children.

He admitted the charges and was sentenced at Canterbury Crown Court. He was also given a five-year sexual-offences prevention order and is disqualified from working with children.

Detective Inspector Tara Mitchell, of south Kent's child protection unit, said: "The downloading and viewing of child abuse images causes untold harm.

"Behind each image is a child who deserves and needs to be protected."

Lead raiders jailed

THIEVES who stripped lead from the roof of Folkestone School For Girls during the summer have been jailed.

Jamie John Ponter, 22, of Denmark Street, Folkestone, was sentenced to nine months, while 22-year-old Casey Peter Swinbourne, from Ewell Minnis, was given five months.

Both admitted the offence and were sentenced at Canterbury Crown Court.

Adam Kurkowski, 18, of Pay Street, Densole, also admitted the offence and is to be sentenced on Friday, November 26.

The lead was stolen from the Penfold House building at the Coolinge Lane school between Friday and Monday, July 2-5.

High Speed 1's quick buck from Canadian bidders

■ BY JAMES ALEXANDRE

TWO Canadian pension funds are the successful bidders in an auction of the Channel Tunnel rail link which raised £2.1 billion.

The tunnel's owner, Groupe Eurotunnel SA, had been favourite to win but was topped by Borealis Infrastructure Management and the Ontario Teachers' Pension Plan.

The Toronto-based funds won the right to operate the London to Folkestone High Speed 1 (HS1) line for the next 30 years and will also manage the stations at London St Pancras, Stratford, Ebbsfleet and Ashford.

Transport secretary Philip Hammond is thought to have decided the matter purely on price to get the best deal for the Government and ease the national budget deficit.

Mr Hammond said: "This is great news for taxpayers and rail passengers alike. It is a big vote of confidence in UK PLC and a big vote of market confidence in the future of high-speed rail."

The 67-mile rail link connects the Channel Tunnel to London St Pancras and is used by domestic as well as intercontinental trains.

Initially known as the Channel Tunnel rail link, the project was completed in November 2007 and renamed High Speed 1, cutting Eurostar travel times between London and Paris to two hours and 15 minutes.

In December last year, Southeastern began



RIGHT LINES: Two Canadian pension funds have successfully bid to operate the HS1 line between the Channel Tunnel and London St Pancras

running 140mph commuter services to St Pancras, slashing London journey times to under an hour from Folkestone and 38 minutes from Ashford.

News of the sale comes after the European Commission opened an investigation into the awarding of a contract to German manufacturer Siemens to build new trains for Eurostar.

Rival French firm Alstom recently failed in a High Court challenge of the contract on fairness

grounds. Eurostar is the exclusive operator of passenger services to Paris, Brussels and Lille via London, Ebbsfleet and Ashford, but the line is expected to be opened up to competition.

German state-owned rail company Deutsche Bahn has announced its intention to run high-speed services from London to Frankfurt, Brussels, Cologne and Amsterdam in 2013, after test runs through the Tunnel and along the line.

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This tour will be accompanied by an experienced, long-standing member of the Guild of Battlefield Guides		
Thurs 2nd Dec	ITV's Loose Women	£25.00 Per Person
Sat 4th Dec	Shopping in Boulogne	£30.00 Per Person (3-16yrs £25.00)
Sun 5th Dec	Brugge Xmas Markets	£30.00 Per Person (3-16yrs £25.00)
Sat 11th Dec	Ypres Xmas Markets	£30.00 Per Person (3-16yrs £25.00)
Sun 12th Dec	Londons Winter Wonderland	£20.00 Per Person (3-16yrs £15.00)
Sun 19th Dec	Brugge Xmas Markets	£30.00 Per Person (3-16yrs £25.00)
Sat 22nd Jan	Holiday on Ice (Brighton)	£40.00 Per Person (3-16yrs £25.00)

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JOANNE HARDING



Q Tell us a little about yourself

A I am originally from London and moved to Kent about six years ago. I started a music-marketing company in my 20s and had 15 years of amazing experiences within that field, from touring with bands and working at music festivals.

After being in Kent for a couple of years, I decided I wanted to put down some roots here, and TS Gallery and Gallery & Gifts have grown from that. I now live in West Hythe with my husband and stepson, and our growing clan of pets that includes two dogs, two cats and chickens.

Q What was the inspiration in setting up your gallery?

A Gallery & Gifts came from a random event. We were having a family day out and decided that we should follow the signs to Lathe Barn.

Despite it being on our doorstep, we had no idea what it was. When we arrived, we were enchanted by the tea rooms, children's farm and shops. We happened to notice that a unit had a To Let sign on, and we were open a week later!

Q How would you describe the gifts you have on sale?

A I had been selling at craft fairs for the past year and so had met many amazing craft

people over that time. As soon as we knew we had the shop, I contacted as many as I could and started stocking the shop with as many interesting things as possible.

Most of these people live in Kent and make their living making these wonderful products. We have a range of Kent-made goods varying from ceramic plant-pots made by a wonderful couple from Margate, jewellery crafted by one of my best friends, hand-printed silk scarves, while even the Grow Your Own Football Stadium gifts are made in Ashford.

Q What advice would you give to those looking to do something similar?

A I have been very lucky in that I started my first business at 22. Even today it is still going strong, and that gave me the freedom to try other things. I have always had a passion for the arts and this is like a dream come true.

I would say to anyone who wants to follow a dream or strike out on your own, just go for it. The most important thing is to never have to say 'What if...'

Q What do you think of the cultural life of Shepway?

A I think it is vastly underrated. We have the beaches on our doorstep, the downs, the canal and so many other wonderful places to visit, from castles to cities like Canterbury. The most inspiring thing is all of the local businesses providing us with great days out,

such as the Romney, Hythe and Dymchurch Railway, and amazing restaurants serving local produce. I think Shepway has a lot to offer anyone who lives in the area.

Q What do you think the future holds for the arts here?

A The arts are a huge part of Shepway. From all of the local artists who participate in the Open Studio scheme, the music scene in Folkestone, from local cafés providing great entertainment and then venues like the Leas Cliff Hall that entertain on a larger scale, it all helps the local economy and provides people with access to the arts and entertainment.

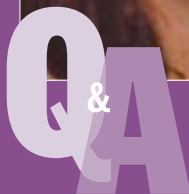
Q Where can people find out more about your work?

A People can go to www.tsgallery.co.uk and find some of our products, or come and visit us in the shop. They can discover all sorts of unique crafts and gifts, such as the bottle clocks made by Nigel Dernley, which are just stunning and so unique.

Q What do you like to do in your spare time?

A Most of my spare time is spent outside. Whether we are walking our dogs, riding horses or visiting Leeds Castle, we are never short of things to do.

We also love to eat out as there are so many great restaurants in the area.



The gift shop-owner from West Hythe speaks to **James Alexandre** about starting her first business, the many attractions for visitors and residents in Shepway and her growing clan of indoor and outdoor pets

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Drivers 'ignoring mobile dangers'

■ BY MATHEW BEECH

THE number of motorists who use mobile phones while driving has more than trebled in a year.

A report from the RAC shows an alarming rise in the number of drivers breaking the law by using mobile phones at the wheel.

Kent Police have responded to the figures by warning motorists of the dangers – and of the increasing chance of being caught.

Inspector Paul Sellwood, of the roads-policing unit, said: "Motorists need to realise that it is not just highly-visible police cars and motorcycles that are catching drivers talking, texting or looking at emails and websites on their phones.

"Kent Police have a fleet of unmarked cars and motorcycles that are increasingly catching drivers who think they can get away with it. In addition, the Kent and Medway Safety Camera Partnership's camera vans are enforcing phone offences as well as speed.

"Young drivers will lose their licence if they get six points within the first two years of passing their test.

"Many people still do not realise it is an offence to use a mobile phone while a vehicle is stationary in a layby or traffic jam, at traffic lights or at the side of the road with the engine running."

The penalty for being caught using a mobile while driving is a £60 fine and three



IT'S A BAD CALL: Don't risk getting caught – or worse

points on your licence – although the consequences could be far more serious.

There have been 46 crashes on the county's roads involving someone using a mobile, with four fatalities, 10 serious injuries and 48 minor injuries.

Katherine Barrett, of the safety camera partnership, said: "It's worrying that people still don't take seriously the dangers posed by using a phone while driving.

"More and more people are using smart-phone technology, so it is not just ringing and texting. One in five people (21 per cent) admitted accessing email, Facebook and Twitter while driving.

"Drivers do not think they will get caught, but that kind of attitude can lead to tragic and even fatal consequences."

The law banning the use of hand-held mobile phones was introduced in December 2003, while in February 2007 the punishment was increased to a £60 fine and three penalty points.

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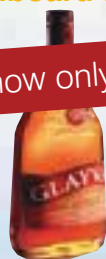
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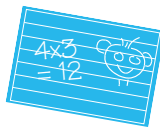
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BREAK TIME

Youngsters are all aboard for lesson

CHILDREN from Dover College embarked on a voyage of discovery as they climbed aboard the tall-ship Dar Młodzieży.

The Polish training ship was in Dover as part of a European port tour by the Polish National Radio Symphony Orchestra to mark the 200th anniversary of the birth of composer Chopin.

Year 6 pupil Ella Thompson said: "The visit was really interesting and a bit wobbly, especially when we walked up the plank to get on board."

"This ship is one of the largest sailing ships in the world and it has three 49-metre masts."

"There are more than 100 musicians travelling on the ship to celebrate Chopin's 200th birthday."

"I love learning about history in the fresh air."

Accent on health

INFANT and primary-school children tried a range of new sports as part of Dover College's healthy-school week.

A programme of activities organised by year 6 teacher Brett Fairclough enabled the three- to 11-year-olds to try their hands at different sports and activities.

These included orienteering, karate, archery, a military-gun run, street-dance, rugby and basketball.

Mr Fairclough said: "Children and staff were all encouraged to eat healthily. They made pledges and many tried new foods, did press-ups or walked to school."

"Hopefully, these will be the foundations for healthy lifestyle choices."

Dovorian war heroes are remembered by children

■ BY MATHEW BEECH

PUPILS in Dover got a taste of the First World War during a series of interactive workshops.

The youngsters from St Martin's primary school welcomed Peter Daniel and Kimi Gilbert from the City of Westminster Archives and Susannah Stephenson-Knight from Reading University into the classroom.

The pupils were taught about chatting – burning lice and their eggs from the seams of uniforms with a candle-flame – trench-foot and No Man's Land, while they also got the chance to dress up in replica uniform.

War-time artefacts were handled, including a 1914 Christmas box from Princess Mary's fund for serving soldiers and the star, war and victory medals, popularly called Pip, Squeak and Wilfred after cartoon characters from the time.

As part of the workshop, the reasons people joined the Army in 1914 were explored; this included learning about Dovorians Tommy Eaves and Cecil Bromley.

Ms Gilbert said: "I was impressed by the attentiveness and interest demonstrated by the pupils."

"The children responded so positively to the fact the servicemen they were studying were connected with Dover and St Martin's."

"We showed them pictures of where they had lived, too. The houses are still there, with new families, and some of the children were excited to find they lived in houses just like theirs."

These sessions are part of the commemorations of the 90th anniversary of the Unknown



Picture: JOHN CHAMBERS: THE DOVER WAR MEMORIAL PROJECT

IN MEMORY: Pupils from St Martin's primary school by the war memorial that was erected by the old boys' association

Warrior's return through Dover, funded by a Heritage Lottery Fund grant to the Dover War Memorial Project.

Ms Stephenson-Knight said: "It's superb to be welcomed back by staff and pupils to my old school."

"Denis Kehoe, head-teacher at St Martin's between 1971 and 1985, contacted the Dover

War Memorial Project before he died. He said Tommy Eaves was a great role-model for young people, and that he hoped Tommy and others like him would be remembered."

"This is truly living history – it's wonderful that, even after their deaths, good teachers like Mr Eaves and Mr Kehoe continue to inspire their school."

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YOUR LETTERS



This sprawl will join us with Ashford

In June 2008 I circulated a leaflet in the Sellindge area regarding my outline proposal to solve Operation Stack.

This was in the form of a letter printed in one newspaper and sent to various official bodies.

Also in the leaflet I mentioned that Ashford would eventually join up with Hythe and Folkestone.

My prediction may come true as these proposed houses will be just the start of the encroaching on Green Belt land – of which some 2,090 acres are being swallowed every year.

Harry Williams
Hythe

Our whole board is making decisions

The trustees of the Deal Maritime And Local History Museum charity have been saddened and disappointed to read Gregory Holyoake's highly personal attack on its chairman, Deryck Murray (last week's letters).

Mr Holyoake seems to think that, as chairman of the charity, Mr Murray has some sort of autocratic power over the board of trustees and that he, and he alone, makes decisions on behalf of the charity.

Let me assure readers that, whatever Mr Holyoake may think, the whole board of trustees takes its decisions by majority votes.

As a gesture of goodwill, the decision to replace part of the fence demarcating the charity's property was taken by the board as a whole.

The decision to put up the fence in the first place was taken by the whole board because the low barrier put in for health and safety reasons was constantly pushed aside. Similarly, the decision to end Kathleen Thomson's tenancy of part of the charity's land was taken by the whole board many months before the fence had to be put up.

I can understand that Mrs Thomson's family may well want to renew her tenancy of the charity's land, but how the land is used is up to the charity's trustees.

I cannot, however, understand why Mr Holyoake feels the need to attack the 80-year-old chairman of a charity for trying to protect assets.

Mike Eddy, deputy chairman
Deal Maritime And Local History Museum

your blogger

Gary Wright asks why we're all so fascinated with America when Europe is on our doorstep



AM I the only one who thinks the British media devotes far too much time to the ins and outs of politics in the United States?

Why do we send huge reporting crews across to the US to cover the 'crucial mid-term elections' but fail to have more than a handful of journalists a couple of hundred miles away in Brussels?

That, after all, is where decisions that affect our everyday lives are made.

We ignore the European parliament most of the time, yet we are told by our news that we should care about Tea Party candidate Christine O'Donnell, a former witch who doesn't own a Ladyshave.

In the event she had no impact at all and it was obvious (like so many extremists in the US) that she is a minority in a land that has a lot of minorities.

There is no excuse for the deluge of stories and comment on the mid-term elections in the United States that flooded our news outlets.

Who cares about the make-up of the Senate, the House of Representatives and its effect on beleaguered President Barack Obama?

America is in trouble. It has 10 per cent unemployment and is in dire straits financially. It will be looking inward for several more years.

I think the British media's fascination with American political news is easy to explain: laziness.

We are bombarded with sit-coms, movies and books in a language we understand from a country that dominates our culture. So editors assume we are like them.

If there is a story in your area you think we should be covering, contact the editor, Dave Mairs, on 01303 817022, or email him on the details above.

If you want to be the next blogger, then all you have to do is submit an article to us (of about 550 words) and email it to the editor.

And don't forget, for all the latest news and video from your town, log on to www.kentnews.co.uk.

Digging into our exciting history

Further to the report on the A Town Unearthed archaeology dig on Folkestone's East Cliff, I would like, on behalf of the more than 200 volunteers, to say just how amazing and exciting it has been for all concerned to be involved in the first year of this project.

From the first days onwards, it became more and more fascinating as the finds began to appear, most for the first time in many thousands of years.

There have been many domestic animal bones, pieces of pottery and worked/struck flint, all of which show that the area has been a site of varying importance throughout the eras from the early Stone Age through to post-Roman invasion in 43AD.

Further finds of pottery – some highly decorated, as was seen for the first time since being 'lost' – and bones show increasing settlement during the Bronze Age into the Iron Age, including in a port area on the foreshore which sustained the coastal and cross-Channel trade of those days.

Indeed the later periods may indicate that Folkestone's East Cliff area was one of the premier sites in the UK. This, while it was suspected, has been a revelation and the more than 2,000 visitors to the site – including many locals, tourists from around the UK,

Europe and even the US and Australia – have marvelled at what has been found.

It has been a privilege indeed to inform people and show them the emerging history of this area.

All of us anticipate even more startling evidence in the garden digs around the town, including on The Bayle, over the winter and back on the East Cliff from July to September next year.

Indeed, next year's dig coincides with the second Folkestone Arts Triennial and already it is hoped that a local artist can create something near the East Cliff dig so that residents, and those coming for the festival, can be attracted to visit, maybe even volunteer to help further uncover our past.

The finds so far, particularly the pottery, surely show that this area has been rich in creativity for a very long time.

Finally, thanks must go to the professionals involved led by site archaeologist Keith Parfitt and his team – you know who you are – for patiently guiding all the volunteers throughout the season.

Here's to more success in 2011.

Ray Duff
Folkestone

Don't let sale of port be sneaked through

I would like to make my views known regarding the sell-off of the Port of Dover, which seemed to

have been constantly in the news in the run-up to the election.

Although we hear of this so-called People's Port idea, what about the opposition to the sell-off that was so vehemently expressed by politicians of all three main parties in the pre-election canvassing?

It seems they are not so vociferous now and I'm sure the sell-off will sneak in through the back door.

Ian Chalmers
Dover

We should start to use empty shops

One of the main problems with town centres these days is the number of boarded-up properties.

People do not seem to be enthusiastic about charity shops, but it has to be better to have displays and things on sale rather than just vacant buildings.

Folkestone seems to be one of the worst places for this in the country. Is there no way that favourable rates could be introduced so that properties are brought back to use?

Maria Russell
Folkestone

Christmas is again on us far too early

I was stunned while walking past a church in Folkestone last week to

see a Father Christmas in full costume.

I know the season seems to come around quicker each year – but it was barely November!

Possibly one of the reasons people get to be fed up with the festivities is that they start so early.

Lights were up – but not lit – in the early days of October in Folkestone.

That is far too early.

Sarah Hawkins
Hythe

Tell us about when you bought a puppy

Dog welfare charity Dogs Trust is appealing for readers to send them their experiences when purchasing a puppy.

The charity is particularly interested to hear from people who have bought from pet shops, superstores, classified adverts or websites. These outlets can be supplied by puppy farms, where puppies are bred in terrible conditions without any concern for their welfare.

As a result, many of these puppies suffer health and behavioural problems.

Dogs Trust's 17 rehoming centres across the UK and one in Dublin regularly have puppies handed in to them when owners can no longer cope with the cost and the upset.

Dogs Trust campaigns against the cruel practice of battery-farming of dogs and would like to hear about your experiences.

Please email stopbatteryfarming@dogstrust.org.uk.

Clarissa Baldwin OBE
Dogs Trust chief executive

Do you know of my grandfather?

I am researching my family and would like to ask if any readers have information about my grandfather.

Albert George Grammer was born in 1875.

I am also interested to hear about his father, Albert Edward Grammer.

On the census it states that he was born in Dover. He may have been born at sea. I would appreciate any information.

I really appreciate your help.

Margaret Ross
by email

Step into the light, Michael Howard!

I was intrigued by the story of the Mothman at Saltwood. This is something that refuses to go away – there are still sightings of this terrifying monstrosity.

So what is it? Or maybe, who is it? What creature of darkness lives in the area? Of course! He who has "something of the night" about him, according to old friend Ann Widdecombe. Don't be shy, Michael!

James Hill
Folkestone

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Friday 12th November

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Ramsgate 01843 586713

Saturday 13th November

Damage Case

The Red Lion, 1 King Street,
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Saturday 13th November

Jed

Bradstow Mill, 125 High Street,
Broadstairs 01843 861108

Tuesday 16th November

Dave Paisley

The New Inn, 2 Delf Street,
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Thursday 18th November

Laurie & Bill

The New Inn, 2 Delf Street,
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Friday 19th November

Jeepster

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Saturday 20th November

Left of the dial

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Saturday 20th November

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Thursday 25th November

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Friday 26th November

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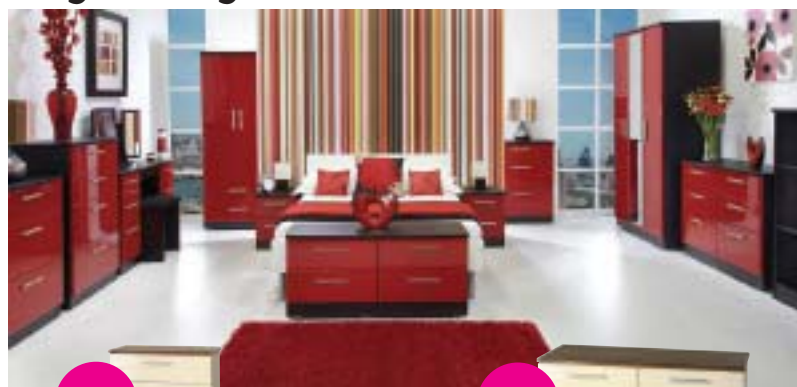
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Walkers discover history underfoot

THE Western Heights were opened up to the public as guides showed people around the ancient fortifications.

Explore Kent and the White Cliffs Countryside Project hosted 45 walkers, spotting Dexter cattle along the way and discovering more about the Drop Redoubt, Grand Shaft and St Martin's Battery, all of which had been opened for the day on Saturday, October 24.

Some of the hikers enjoyed a venture down the Grand Shaft spiral staircase from the Heights to Snargate Street, a vertical tunnel built as a way for troops to get to the town below.

One walker who joined the tour said: "We were amazed how informative the guides were and how much there was to learn about the beautiful area surrounding us."

For details of guided walks and other outdoor opportunities, follow Explore Kent on Twitter, or find it on Facebook or at www.kent.gov.uk/explorekent.

Ferry firm offering trippers free wine

P&O FERRIES is giving away wine for daytrippers who may be planning to stock up for Christmas.

A day-trip ticket costs from £18 for a car and up to nine passengers, while for those travelling between Thursday, November 11, and Thursday, December 16, customers will be able to collect six free bottles of red, white or rosé JP Chenet.

For more information about the offer, visit www.poferries.com.

Pirate golf offers hole lot of fun

■ REVIEWED BY ELLIOT and FRANCESCA WRIGHT

THERE'S a new golf course in Kent, but you are more likely to see Captain Hook than Tiger Woods or Lee Westwood.

Bluewater opened its new Pirate Cove Adventure Park just in time for the half-term holiday; it is made up of two 18-hole adventure golf courses, pedalos on the lake and an aerial climbing wall.

Anyone who has been to Blackpool will feel at home but, thanks partly to its newness and its location, the whole adventure-golf section felt slick and fun.

Bluewater bosses undoubtedly consulted top theme-park managers before building the attrac-

tion and the whole site – built on the lake area in front of the main fast-food hall – has captured that holiday atmosphere.

Elliot Wright, aged 13, from Ashford, is an adventure-golf aficionado, having played all over the UK, including the three mini-courses in Hastings, where he normally wins at least one free game and secures an under-par score.

This year he also sampled Great Yarmouth's three adventure golf courses along the seafront.

He said: "I was looking forward to Bluewater. I'm not a big fan of shopping, so it was a good reason to go along with my family."

"I completed the 18-hole Smugglers Course in 50 shots, but I know I can do better next time and I would like to try the other Pirate Course."

"Hole 17, playing on the deck of the pirate ship, was good fun and a



SHOP AHOY: Pirate Cove Adventure Park at Bluewater where Elliot and Francesca Wright tried their hand at the 18-hole adventure golf course



couple of the holes had really been well thought out, with some neat challenges. I think it was hole 12 where there was a big drop, but you had to get the pace right and ensure you putted into the second of the three possible dips.

"Overall, I like the Bluewater course – it was tidy and well looked after. Half the fun of playing, though, is who you are up against and maybe I'd like to play a round against tougher opposition than my dad and sister."

His sister Francesca, 15, has played alongside her brother at adventure golf a few times before.

"I love shopping at Bluewater – that would be my main reason to

come," she said. "But I can see how by adding the adventure park with the golf this can make it even more of a fun day out for the family."

"The golf made a good fun break and we enjoyed it – it reminded me of being on holiday, which must be good in November. And then we went shopping."

Ratings: Elliot 9/10, Francesca 7/10

It costs £750 a round and £5 for under-12s. A family ticket for four costs £21 and a second round on the same day is half-price. Pedalos cost £8.

For more details, go to www.piratecove.co.uk or www.bluewater.co.uk.

A jazz extravaganza
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DAY & NIGHT

Concert for woodland

A CONCERT for the Woodland Trust will take place in Faversham on Saturday, November 20.

Kent-based poet Robert Duncan Martin and Hertfordshire-based singer Richard Stark present classical pieces, carols and new work from 7pm at Faversham United Reform Church.

Tickets are £15 (concessions £12) from the Fleur de Lis Heritage Centre, and Crowthers of Canterbury.

A little light orchestra

THE Palm Court Seven will recreate the golden days of the BBC light orchestras when they perform in Broadstairs.

This concert will be held at the Memorial Theatre, Hilderstone, at 3pm on Sunday, November 21. Seats are £8.

Call the box office on 0845 2626263 to book or for details.

X Factor winner sings

X FACTOR winner Alexandra Burke is to play a show in Margate.

The winner of the 2008 show comes to the Winter Gardens on February 16, 2011, on her UK tour, All Night Long.

Tickets are £27.50. Call the box office on 01843 292795 or 01843 296111.

Folk star guest of club

RENOWNED folk musician Dave Swarbrick plays at Faversham Folk Club on Wednesday, November 17.

Tickets to see the former Fairport Convention man at the Folk Club's venue The Chimney Boy in Preston Street, Faversham, are £8.

Call 01795 534368 or 07980 203992 to book or for more information.

A right royal dilemma

LION In Winter, by James Goldman, comes to the Tower Theatre in Folkestone for three nights from tonight.

The historical play charts Henry II's dilemma over which son he wants to succeed him. It runs from November 10 to November 13, at 7.30pm.

Tickets are £9 (£8 concessions). Call the box office 01303 223925 or book at www.towertheatrefolkestone.co.uk.

A flavour of Christmas

APPLAUSE Rural Touring presents Miracle on 34th Street at Norton Village Hall, on Saturday, November 13.

The Christmas classic has been described as a 20th century Christmas Carol, with its warm, funny story of an old man who insists he is Santa Claus.

The show starts at 7.30pm. Tickets are £6 in advance (children under 18 £5) or £8 on the door. Book by calling 01795 521581 or 01795 522241.

Out of all proportion

A NIGHT of folk tales of great disproportion with live magic and music, takes place at the Tom Thumb Theatre, Margate, on November 12.

Infectious Theatre present Infectious Stories, fat 7.30pm.

Tickets are £10 or £8 and available at www.tomthumbtheatre.co.uk. The show is for ages 12 and over.

Comic Josie takes fame in her stride

JOSIE LONG

Friday, November 26,
Horsebridge Centre, Whitstable.



IF Josie Long was a new band, she'd be all over the radar section of the NME right about now.

Earlier this year, when Newsnight Review turned to look at the comedy ground zero that is the Edinburgh Festival, it was Long's acclaimed show they examined first ... and raved about.

Long is possibly the hottest ticket in comedy right now, for those in the know, so the chance to see her at the Horsebridge Centre in Whitstable for just £7 is not to be missed.

She gathered a following in her teenage years as a young comic tipped for big things, and the spotlight certainly has swung back in her direction.

However, the cute comic seems a little bemused by all the attention.

On the phone, wandering the streets of her home town in Hackney as emergency services sirens ring out in the background, the 28-year-old admitted to being a little non-plussed.

"It's flattering to think that people like me, but I never know what to say to all that, it's kind of weird. It's really nice for people to say that kind of thing about you, but I just feel like I'm trying to build up an audience and develop my own little style," she said.

"I've toured a lot for the last four years, and most of the time I'm just trying to not be rubbish! It's exciting to have attention, but I do still see myself as quite small fry."

She is probably being a little modest, but it becomes apparent as we chat that she feels embarrassed by the notion that she could be considered "cool".

Starring roles in *Skins* – episodes of which she has also helped to write – and a slew of awards for her stand-up shows could have helped launch her ego into la la land, but it's clear from her good humour that she is keeping her feet on terra firma and not getting too carried away.

It is perhaps because comedy was something Josie started to do at a young age, that has helped her to retain a little humility, while the good reviews stack up.

She said: "I've been doing this for half my life now. When I first started it was something that was very removed from my life and I just wanted to write silly little jokes and stuff I thought I could perform."

"I used to get quite nervous and would feel sick, but now I feel like it's working well, and I seem to be able to talk as myself on stage now and I have developed and can concede to leave stuff that isn't working or getting a laugh. I have built up a bit more confidence."

"At the moment, I'm touring with some guys that I get along with so well, and because there's three of us it's like we're a little gang and that makes it more fun. It means the time off stage is interesting, and we can talk to each other and sound each other out about how it went."



Picture: DOL SIMON

Josie's solo show comes to the Horsebridge in Whitstable on Friday, November 26, for an intimate night of stand-up.

Her whimsical material now sits shoulder-to-shoulder with some of her increasingly political observations and stories, and she is taking her routine in a new bolder direction.

She may not believe the hype, but we'll leave you to judge for yourselves.

Tickets to Josie's Be Honourable tour at the Horsebridge are £7, £5 concessions. Call the box office on 01227 281174.

For more details, visit the website at www.horsebridge-centre.org.uk.



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Before opening in Folkestone, owner Tim Fry studied the area and what he felt he could offer.

He already knew it well, because he had visited local friends over many years.

A special deal is offered to new customers, or those who have not visited the salon for two years.

The salon is open from 10am to 6pm on Tuesdays, 10am to 8pm on Wednesdays, Thursdays and Fridays and 9am to 5pm on Saturdays.

It is part of the new development of this area of Folkestone which has seen artistic and interesting stores, shops and businesses opening their doors in recent years.

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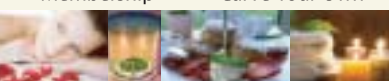
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MAMANE BARKA

Saturday, November 13, Astor Community Theatre, Deal

AN unusual performer comes to the Astor on Saturday.

Thanks to Applause Rural Touring, the highly-acclaimed Mamane Barka will be performing as part of their Autumn 2010 season.

Barka, of Niger, was born into a family of Toubou nomads and grew up to become a teacher and a celebrated musician with desert blues at his heart.

A decade ago he heard the beautiful sound of the biram, an enormous boat shaped five-stringed harp sacred to the Boudouma people of Lake Chad.

He learned the instrument by going to live with possibly the last surviving master of the

instrument, learning its rituals and ancient, mythical songs.

On the death of the master, Mamane Barka was bequeathed the biram and charged with bringing the instrument to the attention of the world.

Now Mamane maintains the tradition single-handedly, touring the world with his life-long friend, percussionist Oumarou Adamou, whose trance-enducing percussion is the bedrock of this extraordinarily powerful music.

Support comes from from Liam Magill and Raven Bush.

Tickets are £8 in advance £10 on the door.

Call 01304 370220 or 381134 to book.



MARTYN JOSEPH

Wednesday, November 10, St Mary's Church Arts Centre, Sandwich

JUST when you think you've got a handle on singer songwriters, along comes Martyn Joseph to blow the myth away.

On his tour, showcasing material from his brand new studio album *Under Lemonade Skies*, and in a year that marks 30 years in the business, Martyn proves there's nothing predictable about his gigs.

An acoustic artist with an electrifying spontaneity, this gifted Welshman has five top 50 hits to his name, and has been in demand for more than two decades.

Touring both solo and with the

likes of Ani DiFranco, Art Garfunkel and Jools Holland, he has won fans everywhere with his melting pot of material which ranges from rock to blues, jazz, Americana and "funk folk".

A mean guitar player with a powerful voice, he was voted Best Male Artist in the BBC Welsh Music Awards.

Shades of Springsteen, John Mayer and Dave Matthews there may be, but Joseph is unique.

Tickets for this Folk in the Barn event are £16 (£14 concessions). Call 01227 831493 to book or for more information.

JEREMY HARDY

Saturday, November 13, Quarterhouse, Folkestone



CLEVER comic Jeremy Hardy closes the Folkestone Book Festival on Saturday, with this stand-up show.

An essential member of Radio 4's *The Newsquiz* team, and a regular on shows such as *Mock the Week* and *QI*, his Radio 4 show *Jeremy Hardy Speaks To The Nation* returns in June.

Jeremy's shows are very much a work in progress.

He said: "I'm always fiddling with the material. The show's never finished. I think if I felt it was a completed piece of work, I'd get bored with it. I've never taken a break from stand-up. It's what I do and I do it all year round. I hope to get the hang of it one day. When I started, my only ambition was to make a living, and I've succeeded in that so far. What's weird to think is that I'll have to keep doing it for another 30-odd years, so I'm not even half way through."

"I aim to have a mostly-new show when I come to a town I've been to before, which is usually every couple of years. And people come back again and again to see me, probably to check that I'm OK. It's like being in a mobile nursing home."

Tickets are £15 from 01303 858500 or online at www.quarterhouse.co.uk.



PAUL CARRACK

Thursday, November 11, Margate Winter Gardens



UNDERRATED singer-songwriter Paul Carrack has worked with some of music's great names and fronted Mike and the Mechanics.

His fiercely loyal fans will be first in the queue at the Margate venue tomorrow night, but new fans will also be in for a treat.

The voice behind world-wide hits such as 'How Long' by Ace, Squeeze's 'Tempted' and, of course, the timeless classic 'The Living Years', Carrack is now firmly established as a solo performer.

For his new album, *A Different Hay*, he has teamed up with the Royal Philharmonic Orchestra.

The 12-song work is his 15th longplayer and a change of direction for him after supporting The Eagles.

Initially finding fame with Ace and Roxy Music, he has gone on to enjoy a successful career that spans 40 years, including guest appearances on more than 60 albums, as well as writing for The Eagles, Diana Ross, Tom Jones, Michael McDonald and Jools Holland among others.

Showtime is 7.30pm. For tickets, £27.50, call the box office on 01843 296111 or 01843 292795 or visit www.margatewintergardens.co.uk.



THINK NO EVIL OF US

Sunday, November 20,
Theatre Royal Margate, Margate



DAVID Benson's acclaimed portrayal of Kenneth Williams is his attempt to show the complex nature of the man.

Since *Think No Evil of Us* first stunned Edinburgh audiences in 1996 – winning a Fringe First Award – Benson has toured the length and breadth of the British Isles from Shetland to Cornwall, stopping for numerous West End dates and runs.

Now in its 13th year, new audiences are still discovering the one-man show and old ones will get the chance to savour the wit and dramatic flair of this unforgettable performance.

It breaks the mould of the typical biographical show, eschewing dates, facts and over-familiar anecdotes.

A portrait of the Carry On star is built up, showing him to be vulnerable, insecure and capable of breath-taking cruelty.

Hailed by friends and colleagues of the actor (including Barbara Windsor and Dame Maggie Smith) as the most accurate portrayal of Kenneth Williams ever seen, *Think No Evil of Us* remains a testament to a much-missed entertainer and a masterpiece of modern theatre.

Tickets are £12 from the box office on 0845 130 1786 or the website at www.theatreroyal-margate.com.



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BUSINESS EDITOR

STEVE LOADER

TELEPHONE: 01303 817029
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CHAMBERS of Commerce chief David Frost has delivered an upbeat economic message to members of Kent's largest local chamber.

"It is difficult to see anything that is not working in this locality's favour to take full advantage of economic recovery," he told the AGM of the Kent Invicta Chamber in Ashford.

The director general of the British Chambers of Commerce (BCC) said the availability of land for development and its communications advantages, especially the high-speed rail link, promised a great future. He also said BCC surveys say there was no evidence of a dip recession.

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Today's live show debut really is the business

BY STEVE LOADER

BUSINESS Week Live makes its debut today (Wednesday) at the County Showground at Detling, near Maidstone.

It is a spin-off from Archant KOS Media's successful Business Week section and we don't think it could be better timed for the economy.

We are just a few weeks away from what promises to be a pivotal new year for the debt-ridden UK economy.

And three weeks ago to the day, David Cameron and Nick Clegg's coalition Government unveiled the much-hyped Comprehensive Spending Review.

We didn't hear much in the way of nasty shocks – most of the big stuff had been leaked beforehand – but there was precious little guidance for the small to medium firms that contribute so much to the Kent economy.

And that's where we come in, with around 100 exhibitors drawn from the county's wide-ranging community, the chance to network with each

KOSmedia BUSINESS WEEK Live

other and with visitors, and a stunning line-up of more than 20 speakers able to offer genuine and valuable advice, guidance and inspiration.

The speeches will make a big-hitting start with one-time Conservative Party leader and former Folkestone and Hythe MP Michael Howard. The Tory grandee – who stood down at the May General Election and now sits in the Lords as Baron Howard of Lympne – will surely deliver a lively view of the coalition's progress under his successor as party leader, David Cameron.

After that comes a medley of topics covering key areas including hunting investment, harnessing social media such as Twitter and Facebook, inspirational management, and even the way David Cameron's Big Society might work for business.

It is impossible to imagine that any delegates attending this free event staged by our company, Archant KOS Media, will come away without some tips to help rescue, stabilise or grow their



BIG HITTER: Baron Howard of Lympne



Twig Trading going for growth

BRITAIN'S battered economy hasn't held back a Kent company as it goes on to compete for a top business accolade.

Landscaping and countryside management firm Twig Trading struck lucky when it won a contract with Thanet Earth, the UK's largest, most hi-tech greenhouse complex, where Twig planted 15,000 trees in just three weeks.

Twig Trading, based at Lamberhurst, near Tunbridge Wells, has now won Business of the Year in London and the South East. The company will now battle for the national trophy in the British Chambers of Commerce's Chamber Awards 2010 later this year. Jo James, chief executive of Kent Invicta Chamber of Commerce – pictured, left, with



business. Kent Business School is also providing a free clinic during today's show to help troubled firms find a cure for their ills.

The coalition wants the highly flexible smaller end of the business sector to pull the country out of debt, and Business Week Live aims to help.

• For more news and details about the event go to business-weeklive.co.uk.

Miranda Eyre of Twig Trading – said: "It's exciting and gratifying that another of our members has won this prestigious BCC award, following on from a win in our own Business Awards."

"Last year it was Sunray Engineering, who went on take third place in the BCC national finals."

"We promote our awards to celebrate business excellence. With Twig Trading scooping this award, and with the chance to take it yet further in the national finals, I think this all goes to prove that our area, and, of course, Kent Invicta Chamber especially, has a wealth of business excellence."

Court rejects French firm's challenge to Eurostar fleet upgrade

EUROSTAR has batted away a court challenge from French firm Alstom caused by the Channel Tunnel high-speed train operator placing an order with rival German train maker Siemens.

The row blew up after Eurostar announced a £700 million upgrade to its fleet as part of an expansion of services. The current fleet of 28 trains built by Alstom will be upgraded, but a further 10 all-new trains with 20 per cent more capacity will come from Siemens.

Alstom chose to challenge the scheme, alleging the new trains would breach safety regulations for the tunnel and Eurostar failed to follow procurement rules.

But a High Court judge rejected the French firm's appeal and Eurostar issued a statement afterwards: "We are very pleased that the situation has been resolved and we can proceed



TUNNEL VISION: Upgrade is back on track

to signing the contract for our new fleet of trains with Siemens.

"We have always been confident that we conducted a rigorous tender process and have chosen the best trains for our passengers."

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Eurostar's ambitious plans follow clear signals from other European operators and consortia, notably German national carrier Deutsche Bahn, that they are also looking at expansion of their networks via the tunnel.

And the prospect of an image-led transatlantic airline-style war has been raised by Eurostar's announcement that it will use legendary Italian car design house Pininfarina to create a striking new identity for the expanded fleet.

It has been touted as "a contemporary, stylish environment in which passengers can work or relax" and offering "the most advanced wi-fi and on-board 'infotainment' on any train in Europe."



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Barcelona	12°C	Paris	5°C
Beijing	11°C	Rome	15°C
Bombay	33°C	Sydney	27°C
Cape Town	19°C	Tenerife	24°C
Cardiff	10°C	Tokyo	19°C
Gibraltar	17°C	Vancouver	12°C
Hong Kong	28°C	Warsaw	10°C
Las Palmas	23°C	Wellington	13°C



KENT'S WEEKEND HIGH TIDES

Chatham	Saturday	5:36pm 5.0m	Sunday	6:38pm 4.8m
Dover	Saturday	3:55pm 5.4m	Sunday	5:11pm 5.2m
Dungeness	Saturday	3:47pm 6.2m	Sunday	4:57pm 5.9m
Ramsgate	Saturday	4:25pm 4.1m	Sunday	5:41pm 3.9m
Sheerness	Saturday	5:25pm 4.9m	Sunday	6:26pm 4.7m
Whitstable	Saturday	5:24pm 4.6m	Sunday	6:33pm 4.5m

FIVE-DAY KENT FORECAST

	Thur	Fri	Sat	Sun	Mon
Ashford	9°C	10°C	11°C	13°C	12°C
Canterbury	9°C	9°C	12°C	13°C	12°C
Chatham	9°C	10°C	12°C	14°C	12°C
Dartford	9°C	10°C	13°C	14°C	12°C

Dover	9°C	9°C	11°C	13°C	11°C
Faversham	9°C	10°C	12°C	14°C	12°C
Folkestone	9°C	9°C	11°C	13°C	11°C
Gillingham	9°C	10°C	12°C	14°C	12°C
Gravesend	9°C	10°C	13°C	14°C	12°C
Maidstone	9°C	9°C	12°C	13°C	12°C
Ramsgate	9°C	9°C	12°C	13°C	12°C
Rochester	9°C	10°C	12°C	14°C	12°C

Sevenoaks	7°C	8°C	10°C	12°C	11°C
Sittingbourne	9°C	10°C	12°C	14°C	12°C
Tonbridge	8°C	9°C	12°C	13°C	12°C
Tun Wells	8°C	9°C	12°C	13°C	12°C



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MOONRISE 11:34am **MOONSET** 7:46pm



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There's no escaping the crudeness with the unleashing of Jackass 3D

■ BY DAMON SMITH

EVERYTHING you need to know about the third feature-length installment of the outrageous MTV show is encapsulated within the consumer advice from the British Board of Film Classification: "Contains extremely crude and dangerous stunts, and strong nudity."

By crude, the BBFC means vomit, blood and excrement aplenty as Johnny Knoxville and his daredevil pals attempt another bewildering array of pratfalls that defy all common sense.

Since the joke is on the Jackass team, we can't help but laugh as these grown men set themselves up for an almighty fall by risking life and limb for our supposed amusement.

The usual tongue-in-cheek disclaimer prefaces all of the gung-ho antics – "Warning: the stunts in this movie were performed by professionals..." – but it's doubtful that anyone of sound mind will want to recreate the tomfoolery in Jackass 3D.

Animated duo Beavis and Butthead introduce the mayhem, which begins gently with a sequence called The High Five in which unsuspecting members of the team are wallowed in the face by a giant hand.

The danger factor increases as Steve-O risks his ability to bear children in the eye-watering Tee Ball and then Knoxville feels the full force of Mother Nature in Roller Buffalo.

Bone-crunching replays in slow motion are horrific, the amplified sound leaving us in no doubt that the team will be frequent visitors to the local accident and emergency department.

Some of the stunts are childish fun – withstanding the blast from the engine of a jet plane – while others are plain stupid, like the aptly named Electric Avenue, which sees all of the team running the gauntlet of suspended



CRUDE AND DANGEROUS: The danger factor increases throughout the film and it gets harder to stomach

stun guns and cattle prods.

Wee Man and Preston Lacy make mischief with super glue in typically puerile fashion, and certainly suffer for their lowbrow art, while the Sweat Suit Cocktail is repulsive, asking Steve-O to drink perspiration collected from the body of one of his brothers in mischief.

These escapades would be hard to stomach in 2D but in 3D, there is nowhere to hide as bodily fluids splatter the screen.

Our nausea reaches a crescendo in the Poo Cocktail Supreme, which sees Steve-O strapped inside a blue portable toilet attached to a bungee cord.

As the cord is released and the portable toilet shoots into the air, cameras inside the flimsy structure capture the horrifying sight of the daredevil being swamped in all kinds of nastiness.

At its best, Jackass 3D is hysterical, like the novel twist on duck hunting, a bruising interpretation of pinning a tail on the donkey or the team's revolutionary method of pulling a loose tooth.

But for every flash of genius there is also a smear of unrestrained filth that will leave those of a nervous disposition covering the 3D specs in disgust.



JACKASS 3D 
Certificate 18

Pictures: PA PHOTO/PARAMOUNT PICTURES/UK



YOUR TV REVIEW THE TRIP: BBC2, 10pm Monday

■ BY ED HILL

STEVE Coogan and Rob Brydon are two of the biggest names in British Comedy. Their history goes back a long way. Coogan was the man who gave Brydon his big break in TV when his production company Baby Cow commissioned his series of taxi driver monologues 'Marion and Geoff'.

The Trip (Monday BBC2 10pm) follows this pair of media players as they travel around the country on a press junket, reviewing restaurants for the Observer's lifestyle magazine. Coogan has planned to take his girlfriend on the trip until she drops out at the last minute, so Brydon gets the gig instead.

The series is essentially an exten-



HILARIOUS: Steve Coogan and Rob Brydon give fans a treat in their pseudo documentary

sion of the Tristram Shandy film that the two appeared in a couple of years ago. In the movie behind the

scenes goings-on became just as important as the main plot and a nice rapport between the two

develops as they try to outdo each other with their humour and charm in front of the rest of the film crew.

Judging by the first episode of The Trip, comedy fans are in for a treat. The pseudo documentary gives the impression we are a fly on the wall of these two celebrities' lives. It plays on Coogan's pretensions to expand his Hollywood career and put behind him being typecast as his most well known comic creation Alan Partridge.

At one point he turns down a part on Doctor Who, telling his agent: "I am not doing British TV anymore."

A scene in which the two compete with each other to try and do the most authentic Michael Caine or Anthony Hopkins impression is hilarious. They even bring it down to minute nuances of particular performances. (Rent out the DVD of The Bounty to compare Coogan's spot on version of Sir Anthony

doing his Captain Bligh).

Brydon plays the more down-to-earth character; never unwilling to perform off camera for the public. Happy to be doing his panel show and chat show appearances.

Some may argue the series is just another case of the media's own fascination with itself, owing much to Larry David's Curb Your Enthusiasm. To a certain extent they're right but Brydon and Coogan ad lib with style. You know these exaggerated versions of themselves are not too far from the truth giving an insight into what it's like to be in the midst of the celebrity world whilst trying to live as normally as possible.

The duo has said at times the onscreen rivalry went too far and they had to stop when the insults got too close to the bone.

It's certainly worth tuning-in to see if the series can maintain its strong start.

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PAWS FOR CLAUS: A husky-ride was (debatably) one of the highlights of the trip, while Edward's meeting with the old boy himself and a successful go at ice-fishing were packed into a heaving itinerary. As for Dad, holidays don't get any better.

Up and running in Santa land

■ BY DAVE MAIRS

A VISIT to Santa Claus in Lapland. Trip of a lifetime, or something just about everyone seems to be doing?

Maybe not every year, granted, and maybe not everyone (I know the expense is way too great for many), but you know what I mean.

If you haven't seen the jolly fella way up north, then chances are you know someone who has.

Finland, Sweden, Norway... they're all at it. The former has arguably stolen the march in the Santa tourism market, but Norway, which stretches farther north than the other two, holds the natural advantage.

And it was to Norway that I travelled with my three-year-old son to meet the great man, although in fact our destination wasn't actually that far north (or in Lapland).

We were going to Savalen, a family-run hotel and spa resort in the east of the country some four hours' drive north of Oslo.

Don't be fooled by the lack of latitude, however. The area really could not be considered balmy, nearby Røros having recorded one of Norway's lowest-ever temperatures of -50°C.

It was nowhere near that cold when we visited Røros – indeed the frowns of our hosts as they nodded towards the UK-type slush around us while muttering about global warming suggested things really were changing.

Or maybe not, as a few weeks later the temperature in Røros delved to -42°C.

This former mining town is a UNESCO World Heritage Site (it was "built exclusively of wood") and tradition clearly runs deep here. As the evening drew in, local families danced and sang around the Christmas tree in the square.

FACT FILE: NORWAY

Time difference	+one hour (GMT)
Capital	Oslo
Language	Norwegian
Population	4,900,000
Currency	Norwegian krone
Religion	Christian (Church of Norway)

Dave and Edward Mairs were guests of Visit Norway and Activities Abroad. Details from www.activitiesabroad.com, or call 01670 898654. Activities Abroad is offering four nights at Savalen from £1,075 per adult and from £795 per child, full board. The price includes flights from Heathrow, skidoo safari, husky-ride, sleigh-ride, ice-fishing and the meeting with Santa Claus. Go to visitnorway.co.uk for more information.



It sounds oh so sincere when writing such things, but I'm going to say this anyway: there was a real sense of the spirit of Christmas here. And yes, we have lost it in this country.

A sleigh-ride – all horses, candles and rugs – and an excellent meal rounded off things for the day and it was back to our lovely lodge for some lovely sleep.

The thing is, a visit to Santa at Savalen is about very much more than Santa – which is what sets it apart from many of its rivals across the frozen north.

For me, the highlight of the trip was the snowmobile safari, the concept of which was simple: you drove a skidoo through the forest

for a surprisingly – and satisfyingly – long time. It was exhilarating.

At this point, given that this yarn is essentially about Santa, I should mention the boy Edward. He did not get to drive a skidoo – instead he was huddled up with the other children in a bubblecar-type thing pulled by our guide's skidoo.

Edward loved it, as he enjoyed everything on this holiday (apart from when it emerged that I hadn't brought cold-weather mittens for him – which told on the husky-ride).

Ahh, the husky-ride. Another unforgettable experience, not least for the child who vanished into the white distance as my team of

huskies did what they do best – race very fast over the snow pulling someone along in a sled.

The dogs – the naughty dogs – had got us entangled in a low bush. The driver (me) got off to free us up and – whoosh – they were away.

I shrieked the command to make them stop, but they were having none of it. I don't know whether the fact that it was someone else's child rather than my own who was being hurtled to an icy oblivion made it better or worse, but happily the guide – out of sight to me – brought the situation under control. Phew!

And so to the subject I can avoid no longer: Santa Claus.

He was OK, even if he was late appearing at his door to meet us all, meaning some missed the magic moment, while it would have helped if his home had been tucked away in the surrounding woods, rather than next to the track we walked past every morning and evening.

Still, his sumptuous lodge hosted loads of toys, letters from the world's children pinned to the wall and a couple of elves to ensure the whole thing went swimmingly.

In truth, Santa had not been the high point of the holiday, which in its way was a tribute to the whole show. During our stay we had barely had time to draw breath as we enjoyed fun time after fun time.

We went ice-fishing, where a local man cuts a circle in the ice through which you dangle a line – and, yes, we caught a fish (and put it back).

We went tobogganing – proper, fast tobogganing with a conveyor-lift to take us back to the top of the slope after each descent.

We swam and messed around in the brilliant pool at the end of the day.

And best of all, Edward laughed and played with the other children on the trip as though he had known them all his life.

Me? A holiday with my son the like of which I may never have again. Wonderful.

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MOTORS NEWS



New Sharan ends long wait for people carrier

It took 15 years, but VW has replaced its original VW Sharan people carrier.

The newcomer (from £22,980) looks more compact, but is actually bigger, roomier, classier and more practical, with sliding rear doors.

Both rear seat rows also fold into the floor instead of having to be manhandled from the car if you need to vary the seating plan or use the Sharan as a van.

Most models are seven-seaters, though there is a six-seat Executive version from £29,345.



There's nothing soft about this mean Skoda

YOU may have thought Skoda was going soft after the famous 'Made of Lovely Stuff' cake adverts.

But the Czech marque is showing its harder side with a follow-up ad 'Made of Meaner Stuff', promoting the new Fabia vRS hot hatch (from £15,700).

This 'pocket rocket' features the VW Group's supercharged and turbocharged 1.4-litre TSI petrol engine producing 180bhp – more what you would expect from a normally-aspirated unit of two litres-plus and quite a departure from the previous vRS.



Ford celebrating sales boost at private party

FORD has strengthened its lead in the private sector motor market, according to market figures for the year so far.

It underlines the brand's success in steering away from dependence on its traditional fleet sector business.

Ford's Fiesta supermini continues to be the UK's favourite car, ably supported by the bigger Focus.

The brand also continues to lead UK commercial sales with its one UK-produced vehicle – the Transit – supported by the van spin-off from the Fiesta.



LOOKING GOOD: The spacious Mazda6 estate has lost weight and got a makeover, and, with plenty of high-spec features, is competing with the likes of Honda and Volkswagen

Stylish Mazda is going up in the world after facelift

USING its Zoom-Zoom marketing, clean styling and weight-saving design, Mazda is easing into the 'more premium' market niche occupied by VW and Honda.

The shift began with the 2002 Mazda6, followed in 2007 by an even better version, recently given a facelift, and a streamlined range concentrating on hatchbacks (from £16,995) and estates (from £19,295).

Our estate test car had the entry level 152bhp 2.0-litre petrol engine, though past experience suggests that the smooth 2.2-diesels are the better bet, available in 160bhp and 177bhp outputs. Both have good low down pulling power – ideal if you intend to buy and use the estate to full capacity – and will average 50+mpg.

The bigger-hitter is slightly faster to 62mph – 8.7 seconds against 9.2 – but will set you back £23,445, being only sold in flagship Sport trim.

A good compromise, and still generous spec, is the popular mid-range TS2 we tested; with the petrol engine it costs £20,495 and, in jun-

ROAD TEST MAZDA6

BY STEVE LOADER

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Reliability	★★★★★
Green rating	★★★★★

ior 2.2 diesel estate format, £21,495.

The big highlight of the '6' though, whether in hatchback or estate form, is the spacious and airy cabin and huge boot with lots of storage underneath, helped by the lack of a spare wheel – part of Mazda's drive to cut weight, consumption and emissions.

There is an automatic boot cover arrangement, though this did not always retract properly when lifting the test car's tailgate. One Mazda6 hallmark that does succeed brilliantly, though, is the Karakuri rear seat release system now being copied by other makers: one pull of the lever in the boot and the corresponding rear seat flops down automatically to make it easy to cram stuff into the load bay.

There is also plenty of rear legroom, everything works well and doors close with a nice clunk, even though much weight has been taken out of the car.

This is also evident in the handling. The Mazda is not skittish, but feels responsive and sporty, though some may find the ride firmish.

A little more evident quality in the cabin materials would underpin the marque's rising status, but the controls do their job and fall nicely to hand.



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10 10 Seat Ibiza 1.4 TDI Ecotronic 3rd Red 6089 miles	\$11,499	\$11,199	\$300	07 07 Jaguar X-Type 2.0d 5dr 4dr Black 34846 miles
10 10 Seat Ibiza 1.4 TDI CR 3dr (AC) Silver 1486 miles	\$11,499	\$9,499	\$2,009	07 07 Jaguar X-Type 2.0d 5dr 4dr Black 34846 miles
10 08 Seat Ibiza 1.6 TDI CR 3dr Yellow 1829 miles	\$12,020	\$11,000	\$1,020	07 07 Jeep Grand Cherokee Limited 5dr Silver 35053 miles

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£3999	£1199.70	£2799.30	£77.75
First Instalment £77.75	Final Instalment £78.05	Total Amount Payable £3999	0%APR

0% APR Finance

08 Plate
Ford Ka



Cash Price	Deposit	Balance to Finance	34 Monthly Payments
£4499	£1349.70	£3149.30	£87.48
First Instalment £87.48	Final Instalment £87.50	Total Amount Payable £4499	0%APR

0% APR Finance

02 Plate
Ford Focus
4dr



Cash Price	Deposit	Balance to Finance	22 Monthly Payments
£3399	£99	£3300.00	£137.50
First Instalment £137.50	Final Instalment £137.50	Total Amount Payable £3399	0%APR

0% APR Finance

05 Plate
Vauxhall
Agila



Cash Price	Deposit	Balance to Finance	22 Monthly Payments
£3999	£1199.70	£2799.30	£116.63
First Instalment £116.63	Final Instalment £116.81	Total Amount Payable £3999	0%APR

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PROPERTY NEWS

Save yourself extra costs with a survey

HOMEBUYERS are being forced to pay thousands in repairs because they do not have a satisfactory survey of their house done before buying, according to new research.

On average, these unplanned building works bills came to a total of £1,818 and included necessities such as damp proofing or roof repairs, according to the Royal Institution of Chartered Surveyors (RICS).

It is important that buyers can distinguish between a mortgage valuation report and a survey.

A mortgage valuation is merely an indication of the property value and is more for the purposes of the lender than the buyer. On the other hand, a building survey will warn the potential buyer of any problems with the property. Besides being informed about the state of the property before you make an offer, 76 per cent of buyers questioned by RICS said that a survey helped them to better negotiate with the seller.

PM won't U-turn on housing benefit cuts

PRIME Minister David Cameron has announced that there will be no changes to the plans to cap housing benefits, despite criticism from political opponents.

Prior to the statement, some people were speculating that there might be a climbdown on the issue to appease angry coalition MPs.

Mr Cameron said he knows they "don't like the answer" but insisted that the government would stand by its plans to slash the housing budget by over 50 per cent from £8.4 billion.

"The proposals we are bringing forward, they are tough, but they need to be, because not least we want to make sure we protect the schools budget, the NHS budget, that is why we are making difficult decisions about welfare," said the prime minister during the weekly Prime Minister's Questions.

EXPERTS from property maintenance company DWVC say more needs to be done to tackle the causes of damp.

Managing director Malcolm Thornton said: "Although condensation sounds like a trivial matter, it can in a lot of cases cause a lot of damage to the home and its contents - as well as your health."

"Approximately 70 per cent of reported domestic damp is in fact condensation, and is a contributing factor in some infestations, including wood boring beetles and wood rotting fungi.

"It can also cause mildew on fabrics and leather, black mould growth on walls, carpets and furniture, peeling wallpaper and a damp musty smell."



INDEPENDENT ADVICE: If you are buying a home for the first time or renegotiating your mortgage, it is important to get independent advice from experts such as Steve Osborne, above.

Where to get the right advice on your mortgage

WHEN it comes to what, for most of us, will almost certainly be the most expensive purchase we ever make, it's more important than ever to make sure that decision is based on good advice.

Taking out a mortgage to buy a home - whether it's for a starter flat, somewhere bigger for the family or that quiet retirement cottage in the country - is a big step that needs to be based on expert and reliable information.

Ideally that should come from an independent expert with no ties to big firms who can recommend products from the whole range of mortgages on offer.

The Mortgage Company in Ashford is one of the so-called 'whole of market broker', which means the personal service delivered by owner Steve Osborne and his team will be tailored precisely to your needs.

Mortgage brokers receive a commission based on what they sell, and when a company only offers mortgage products from its own stable there will always be a temptation to provide something that is 'close enough' even if it's not quite the best possible option.

Steve said: "No broker, particularly in this

Malcolm Triggs discovers the benefits of talking to independent mortgage broker Steve Osborne when you are looking to buy another home or renegotiate your existing mortgage

climate, wants to turn work away and so they will usually be able to find you a mortgage, but if they only sell a limited range of products it's going to be pretty difficult to find the perfect fit for each customer's individual circumstances.

"At The Mortgage Company we aren't tied to any one company, so we can search every mortgage provider out there to make sure that we can give you the deal that's not just good enough but absolutely spot on."

Because it's local and independent and not part of a national chain or tied to a bank or building society, The Mortgage Company offers friendly, personal service and will make sure things keep moving rather than grinding to a halt.

The company also provides life assurance from more than one provider and can provide as much or as little as the customer needs - from £10,000 towards a starter flat to a few million to pay for that country mansion a few years later.

For users of The Mortgage Company in Ashford its out-of-town location means plenty of parking available, while Steve is also happy to meet customers outside normal office hours.

"I'm local, I'm independent and I love helping people, so I try to make a difference by being flexible, both in the service I provide and the way I provide it," he said.

So before committing your name to the dotted line, take time to speak with an independent advisor like Steve.

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Senior & General Appointments 39-41

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You will be working along side a sales team. The position is full time and you maybe required to work away for one week per year.

Please send CV to: Alan Deacon
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Or e-mail sales@hcp-ltd.com

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Good interpersonal skills and computer proficiency required but full training will be given.

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Or send to: Mr M C Welham,
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Part time Administrator

Business Support Person

Folkestone based (Shearway Business Park) Management consultancy seeks part time administrator/business support person to work 8-12 days per month on a flexible basis. Main tasks will be to provide marketing and operations support. Must have good organisational and computer skills and be a self starter.

Position available immediately.

Please send CV to Robert Stearn at
email: r.stearn@erauk.net

ADMINISTRATOR

DMS family run Cleaning and Repairs Company are looking for a motivated confident person to work within their office, based near Folkestone. Experience in customer services and taking repair bookings. Must be computer literate. Knowledge of Quick Books system an advantage. 4 days per week, Monday - Friday 9-5
For further information please contact Fiona on 01303 248828 or email: fiona@dmspropertymaintenance.co.uk

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140 Newington Road, Ramsgate, Kent, CT12 6PP
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Start Date: 5th January 2011

We are looking for a reliable, well organised individual to cover maternity leave. The ideal candidate should be happy to work on their own and as part of a team. Good interpersonal skills are essential as they will be the first point of contact for all visitors to the school.

A confident telephone manner is important along with the ability to multi-task and prioritise. They should have experience in all aspects of office work, and be competent in using Microsoft Office. Knowledge of the school software system SIMS would be an advantage.

Offer of appointment is subject to a satisfactory Enhanced Criminal Records Bureau Disclosure. This school is committed to recruiting with care and safeguarding and promoting the welfare of children and young people and expects all staff and volunteers to share this commitment.

For more information contact:

Miss S Spratley, Pent Valley Technology College,
Surrenden Road, Folkestone, Kent. CT19 4ED.
Email: samantha.spratley@pent-valley.kent.sch.uk
Tel: 01303 277161 ext 2218 Fax: 01303 279342

Closing Date: Friday 19th November 2010

Interviews: Friday 26th November 2010



achievement for all

The Secret Jungle Project

The Secret Jungle is an innovative new project based at Northdown Park, Margate offering an outdoor play space designed around the needs and wishes of disabled children, but where non-disabled children can also play.

Senior Project Development Worker

£26,309 - £29,969 pa

Ref: S01962/KOS

To manage The Secret Jungle project and to develop and deliver play programmes using The Secret Jungle. You'll have a relevant degree level qualification; substantial experience working with children and young people, including disabled children; experience working collaboratively in a multi-stakeholder environment; a sound understanding of the social model of disability, and of inclusive play. Regular evening and weekend work and regular travelling will be required.

Administration Assistant

£14,074 - £16,032 pa pro rata

16 hours per week

Ref: S01963/KOS

To provide efficient and well-ordered administrative services to The Secret Jungle project. You'll be an experienced Administrator with good interpersonal skills and a sound knowledge of MS Office. The post requires occasional unsocial hours including weekends and some travel to attend meetings.

For further information or an informal discussion on the roles, please contact Ivan O'Reilly on 01227 741748.

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www.playyourpart.co.uk

or call us on 0121 362 8618 quoting the relevant reference number.

Closing date for both posts:
24th November 2010.

Interview date:
w/c 6th December 2010.

All our recruitment documents are available in alternative formats. Please note CVs will not be accepted.

The Children's Society wants to create a society where children are valued, respected and happy. We are committed to helping disadvantaged and vulnerable young people, including children in care, or those who have run away. We give a voice to disabled children so their needs are met in ways suited to them. Through our work, young carers find time away from their responsibilities, and young refugees have a chance to rebuild their lives in new communities.

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Senior B2B Sales Professionals

To play a key role in developing new business and maintaining existing relationships. The ideal candidate should be comfortable with all stages of account management and should be proficient at sourcing leads, creating initial contact, delivering presentations, writing proposals, negotiating and closing. The person we are seeking will be an energetic and enthusiastic individual with good interpersonal skills, strong relationship-building capability and have excellent verbal and written communication ability. They will need to demonstrate a proven sales track record, preferably from within B2B media, will have a good understanding of the benefits of printed, online and live media and ideally have knowledge of the Kent marketplace.

Telephone Sales Executive

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Ultimately, we need an articulate and assured sales person with a structured sales technique, a positive manner and passion for all things sport.

Events and Exhibitions Executive

You will play the key role in selling and coordinating our groups events, exhibitions and sponsorship across our market-leading portfolio of newspapers, magazines, show guides, websites and mobile products.

Reporters

We are looking for NCTJ-trained reporters to join our busy newsroom. Candidates must be genuine all-rounders who are able to write across the various sections of our newspapers and websites, from news to features and leisure.

You will be a self-starter bursting with ideas who is able to adapt their writing style to meet the needs of a variety of publications.

Full-time Creative Personal Assistant

Reporting to the managing director and editorial director

The successful applicant will need to demonstrate they have the ability to not only produce excellent reports and run senior directors' diaries, but also have writing skills that would not be out of place in our newsroom. You will be producing monthly management reports and minutes of board meetings as well as preparing copy for marketing, and on occasions supplying well written PR for our websites, newspapers and magazines as well as the wider world of media. This position also demands absolute discretion as the business develops in the coming years.

The successful applicant must also have the ability to work to tight deadlines and be flexible when work demands dictate.

Some knowledge of media, marketing or PR would be advantageous.

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Please apply with your CV and covering letter in the first instance to:

sandra.waghorn@kosmedia.co.uk
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Ashford, Kent TN25 6SS

About us

KOS Media publishes the UK award-winning Kent on Sunday newspaper and a series of free weekly newspapers, magazines and associated websites and mobile products.

The company produces kentnews.co.uk and yourkentTV, an internet-based TV service providing regional and local news, business and sport, plus websites for jobs, property and motors.

KOS Media's newspapers have won more than 10 national awards, including UK Regional Newspaper of the Year, and UK Free Weekly Newspaper of the Year six times.

In June, 2010, media group Archant purchased KOS Media.

Archant is the UK's largest independently owned regional media business

It is a community media company active in the fields of regional newspaper and magazine publishing, contract printing and internet communications. All its titles serve clearly defined communities, based around locations or interest groups.

Archant can trace its roots back more than 160 years and today remains one of the country's largest independent media businesses. As a private company it employs 1,850 people right across England. It has an annual turnover of £142 million.

The newspaper division, Archant Regional, produces four daily regional newspapers and around 60 weekly titles with a combined circulation of 2.25 million copies every week. It is a UK top six regional newspaper publisher. It also publishes many of the group's 180 websites and a number of its magazines.

Archant also owns three magazine companies, which between them produce around 80 magazines.



KOS
media

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Women Seeking

BEAUTIFUL bubbly blue eyed blonde, full of life looking for similar extrovert male to put some fun back in her life. Tel No: 0906 515 7112 Box No: 350725 ☎

STUNNING blonde, feels life is for living looking for her Mr Right, 45-55, who can make her feel special. Tel No: 0906 515 7112 Box No: 350723 ☎

CURVY blonde, big blue eyes, many interests. WLTm genuine male to make her laugh and brighten up her day. Tel No: 0906 515 7112 Box No: 350721 ☎

STUNNING slim green eyed blonde, fun to be with, likes nights out, looking for that special someone. Tel No: 0906 515 7112 Box No: 350691 ☎

CUTE female, full of fun and always likes to try new things, seeks spontaneous, manly male for fun and laughter. Tel No: 0906 515 7112 Box No: 349029 ☎

ATTRACTIVE fit brunette, good fun and down to earth, WLTm funny, romantic guy who knows how to enjoy life. Looks unimportant. Tel No: 0906 515 7112 Box No: 349007 ☎

SINGLE mum, 39, likes most things, seeks male with GSOH for LTR. Tel No: 0906 515 7112 Box No: 349999 ☎

BLUE eyed, slim single mum, needs help, seeks genuine caring man who wants a challenge. Tel No: 0906 515 7112 Box No: 382030 ☎

YOUNG bubbly, bouncy, romantic female, sexy, cool, seeks male for fun, friendship, maybe more. Tel No: 0906 515 7112 Box No: 349435 ☎

SAM attractive, outgoing with blonde spiky hair, green eyes, lonely, romantic and in need of some male company. Age/looks unimportant. Tel No: 0906 515 7112 Box No: 349927 ☎

STUNNING brown eyed brunette, funny and vivacious searching for fun and romance with unattached male. ACA. Tel No: 0906 515 7112 Box No: 349923 ☎

GILL slim stylish blue eyed blonde loving and caring, WLTm down to earth guy who knows how to treat his lady. Tel No: 0906 515 7112 Box No: 349921 ☎

AFFECTIONATE curvy green eyed brunette seeking fit active man to share new adventures with. Looks unimportant. Tel No: 0906 515 7112 Box No: 349919 ☎

STUNNING ex model, curvy, long legs seeks tall well built guy relax with. Tel No: 0906 515 7112 Box No: 349005 ☎

LOVELY curvy brunette, adventurous and feminine seeks intelligent male to share the fun side of life together. Tel No: 0906 515 7112 Box No: 349003 ☎

TINY blonde, blue eyes, lovely smile, romantic at heart, seeks really nice manly for romance, possible LTR. Looks unimportant. Tel No: 0906 515 7112 Box No: 348999 ☎

LORRAINE 5ft 8ins, slim, size 10, long dark curly hair, green eyes, likes meals out, pubs, seeks male with GSOH. Tel No: 0906 515 7112 Box No: 348957 ☎

SUZANNE 35, beautiful blonde, seeks male for chats and a relaxing glass of wine anytime. ACA, status unimportant. City area. Tel No: 0906 515 7112 Box No: 342527 ☎

HAPPY go lucky blue eyed blonde, 38, just wants to make someone happy seeks similar kind male for a loving relationship. Tel No: 0906 515 7112 Box No: 347347 ☎

SUE early 60's, black hair, brown eyes, seeks male, 59-63 for fun and friendship. Tel No: 0906 515 7112 Box No: 346929 ☎

FEMALE 42, stunning blonde nurse looking to share a bottle of good wine, relax and whatever following with a tall professional male. Looks unimportant. Tel No: 0906 515 7112 Box No: 347345 ☎

PRETTY blonde with lovely green eyes seeks male for good conversation and companionship. Tel No: 0906 515 7112 Box No: 349901 ☎

SHAZ fun and bubbly with auburn hair seeks tall good looking guy for friendship, maybe more. Tel No: 0906 515 7112 Box No: 349899 ☎

KAREN 51, smoker, many interests, seeks country loving guy, 35-45 who is fun, loving and caring. Tel No: 0906 515 7112 Box No: 382050 ☎

LYN young 50yr old lady, divorced, attractive, size 16, black hair, green eyes, no ties, dog, likes walks, meals out, nights in, socialising, seeks gent, 40-55. Tel No: 0906 515 7112 Box No: 350023 ☎

BEAUTIFUL slim, Oriental babe, 21, stunning figure, seeks older, solvent gent, 70 plus to spoil and pamper her. Tel No: 0906 515 7112 Box No: 348545 ☎

TALL attractive nurse, dark hair, blue eyes looking to meet someone young and fit for out duty fun and friendship. Tel No: 0906 515 7112 Box No: 350719 ☎

LOVELY curvy, extrovert, green eyed blonde, seeks gorgeous, easygoing, fun male to share cuddles, laughs and TLC. Tel No: 0906 515 7112 Box No: 350697 ☎

ATTRACTIVE vivacious, curvy blonde beautiful brown eyes, many interests, looking for someone nice to cuddle up on the sofa and share good wine with. Tel No: 0906 515 7112 Box No: 350695 ☎

ATTRACTIVE vivacious lady seeks good looking male to share travel, romantic nights out and lots of TLC. Tel No: 0906 515 7112 Box No: 350693 ☎

FUN loving, young at heart blonde, big blue eyes, looking for some fun, romance and TLC. Tel No: 0906 515 7112 Box No: 349897 ☎

VERY pretty blue eyed blonde, funny and warm seeks attractive down to earth, older male for fun, laughter and love. Tel No: 0906 515 7112 Box No: 349895 ☎

FAYE N/S, non drinker, lots of love to give, seeks special, genuine, honest male. Tel No: 0906 515 7112 Box No: 349309 ☎

MARGARET 69, 5ft 4ins, active, N/S, GSOH, likes keep fit, walks, meals out, nights in, holidays, seeks nice likeminded gent, 65-70 for friendship, maybe more. Tel No: 0906 515 7112 Box No: 349085 ☎

GORGEOUS tall feminine brunette seeks special loving, much older guy with a passion for life to get together with. Status unimportant. Tel No: 0906 515 7112 Box No: 349035 ☎

CHATTY blonde, fun to be around, will try anything once, looking for some serious fun with confident guy. Tel No: 0906 515 7112 Box No: 349033 ☎

PETITE female with lovely long auburn hair, sensitive and loving seeks someone nice to share lots of cuddles, TLC and more. Tel No: 0906 515 7112 Box No: 349031 ☎

CURVY blue eyed blonde who just wants to have a good time with no complications. WLTm likeminded guy. Looks unimportant. Tel No: 0906 515 7112 Box No: 347127 ☎

VIVACIOUS brown eyed brunette seeks tall, confident, tactile guy looking for romantic fun. Tel No: 0906 515 7112 Box No: 347125 ☎

GORGEOUS blue eyed brunette, hurt in past and looking for someone to mend a broken heart and put some lust back. Tel No: 0906 515 7112 Box No: 347123 ☎

ALICE 47, black, seeks older male for love and relationship. Tel No: 0906 515 7112 Box No: 381748 ☎

WARM caring woman, 59, too young to be old, likes pubs, meals out, walks, cinema, theatre, seeks kind, caring, reliable, solvent male for friendship/relationship. Tel No: 0906 515 7112 Box No: 344965 ☎

YOUTHFUL male, 49, 5ft 8ins, N/S, white, seeks slim African Princess, 30-45 for fun and laughter maybe more. Tel No: 0906 515 7112 Box No: 350185 ☎

LEO passionate, uninhibited, medium build, caring, mature, semi retired, N/S, easygoing, OHAC, GSOH, seeks similar petite lady. Tel No: 0906 515 7112 Box No: 350171 ☎

ATTRACTIVE caring male, 36, likes most things, meals out, cinema, walks, nights in, seeks nice lady, 20-40 for good times. Eastbourne Tel No: 0906 515 7112 Box No: 382058 ☎

BLACK male, 25, tall, seeks female, 25-35 for serious relationship. Tel No: 0906 515 7112 Box No: 382044 ☎

DO you fancy a real sexy man, Duraell type to make your dreams come true. Me 55, you 48 plus. Tel No: 0906 515 7112 Box No: 350583 ☎

EXCITING 55yr old pleasant male, all action, seeks similar open lady, 48-65. Tel No: 0906 515 7112 Box No: 350579 ☎

GENUINE young 60yr old, neglected, lonely, seeks nice lady for fun and friendship. Tel No: 0906 515 7112 Box No: 350383 ☎

IAN mid 50's, medium build, brown eyes, dark hair, likes nights in/out, music, pubs, seeks female. Tel No: 0906 515 7112 Box No: 350371 ☎

MALE seeks special female, 36-46 for friendship, maybe more. Tel No: 0906 515 7112 Box No: 350315 ☎

WARM caring woman, 59, too young to be old, likes pubs, meals out, walks, cinema, theatre, seeks kind, caring, reliable, solvent male for friendship/relationship. Tel No: 0906 515 7112 Box No: 344965 ☎

37YR old blonde beauty, hour glass figure, likes to look good for her man, has much to offer a tall romantic male. Tel No: 0906 515 7112 Box No: 347317 ☎

NATALIA attractive, brunette, brown eyes, 40's, N/S, slim, fit, friendly, seeks sincere, N/S, solvent male for love and relationship. Tel No: 0906 515 7112 Box No: 344393 ☎

PROFESSIONAL attractive, friendly, black British female, mid 40's, size 10-12 likes socialising, seeks sincere male of any nationality for LTR. Tel No: 0906 515 7112 Box No: 341125 ☎

ATTRACTIVE young at heart professional, no ties seeks attractive male for mutual friendship. Status unimportant. Tel No: 0906 515 7112 Box No: 355896 ☎

KAREN 34, leggy brunette who knows there's more to life than just work! WLTm confident professional male for time off meets in London and fun. Tel No: 0906 515 7112 Box No: 342525 ☎

PATRICIA outgoing, confident, feminine, warm, friendly, smart, good company, attractive, seeks similar male. Tel No: 0906 515 7112 Box No: 347215 ☎

BARBARA divorced, active, 5ft 7ins, dark hair/eyes, likes cinema, theatre, meals out, holidays, seeks intelligent male with GSOH for friendship, maybe more. Tel No: 0906 515 7112 Box No: 346745 ☎

VOLUPTUOUS big hearted young brunette seeks hunky guy who likes body art to make life a bit more interesting. ACA. Tel No: 0906 515 7112 Box No: 347165 ☎

BEAUTIFUL tall brunette with a lovely smile seeks tall, well built mature male to share wine, lots of laughter and more. Tel No: 0906 515 7112 Box No: 347163 ☎

VIVACIOUS dark haired, brown eyed, petite single mum, witty, caring, enjoys life, seeks male, 42-50 with GSOH, kind heart and who likes socialising. Tel No: 0906 515 7112 Box No: 348655 ☎

DOWN to earth female, 5ft 8ins, 42, seeks sincere, honest male. Portsmouth. Tel No: 0906 515 7112 Box No: 348557 ☎



PAUL 44, 5ft 7ins, outgoing, caring, smoker, seeks slim, outgoing, fun girl, 30-45 for friendship, maybe more. Tel No: 0906 515 7112 Box No: 349313 ☎

BLACK male, 30, attractive, seeks female, 18-40 slim-medium build for fun and friendship. Tel No: 0906 515 7112 Box No: 349267 ☎

ACTOR 5ft 10ins, strong build, likes theatre, music, comedy, politics, seeks intelligent, attractive female, 30-45 with GSOH. Tel No: 0906 515 7112 Box No: 349871 ☎

MATURE attractive, fit male, seeks slim, petite, sexy Asian/Oriental/Latino lady for fun LTR. Tel No: 0906 515 7112 Box No: 349805 ☎

WIDOWER 66, tall, likes sports, meals out, walks, seeks attractive female of similar age for friendship, maybe more. Tel No: 0906 515 7112 Box No: 349581 ☎

PAUL 44, easygoing, seeks attractive, easygoing female of similar age. Tel No: 0906 515 7112 Box No: 381896 ☎

NICE male, late 50's, tall, blue eyes, grey hair, friendly, fit, likes boats, cars, outdoors, seeks female, late 50's for 1-2-1. Tel No: 0906 515 7112 Box No: 381886 ☎

TALL athletic 30yr old male, seeks caring female, size 16 plus for fun, leading to relationship. Tel No: 0906 515 7112 Box No: 349107 ☎

AFFABLE gentle teacher, 56, likes rock, arts, culture, travel, seeks intelligent, attractive woman, no kids for LTR/marriage. Tel No: 0906 515 7112 Box No: 347051 ☎

NICK 28, builder, 6ft, shaved head, blue eyes, medium build, seeks female for fun and maybe more. Tel No: 0906 515 7112 Box No: 350015 ☎

CRAIG 25, likes wrestling, theatre, church, socialising, seeks lady, 18-40 preferably ex model for LTR. Redhill Tel No: 0906 515 7112 Box No: 382134 ☎

RICHARD 49, 6ft, slim, professional, GSOH, tactile, affectionate, likes most things, seeks slim, affectionate female. Tel No: 0906 515 7112 Box No: 349519 ☎

TAFFY 47, young looks, nice personality, loyal, GSOH, pet lover, seeks female for text friendship, maybe more. Tel No: 0906 515 7112 Box No: 381962 ☎

6FT male, 24, brown hair, blue eyes, slim, athletic, outgoing, likes clubs, bars, sports, gym, seeks female for fun and friendship, maybe more. Tel No: 0906 515 7112 Box No: 349981 ☎

6FT 2ins male, dark hair, blue eyes, hardworking, professional, GSOH, likes sports, travel, seeks outgoing female. Tel No: 0906 515 7112 Box No: 349939 ☎

PAUL 44, 5ft 7ins, outgoing, caring, smoker, seeks slim, outgoing, fun girl, 30-45 for friendship, maybe more. Tel No: 0906 515 7112 Box No: 349313 ☎

BLACK male, 30, attractive, seeks female, 18-40 slim-medium build for fun and friendship. Tel No: 0906 515 7112 Box No: 349267 ☎

ACTOR 5ft 10ins, strong build, likes theatre, music, comedy, politics, seeks intelligent, attractive female, 30-45 with GSOH. Tel No: 0906 515 7112 Box No: 349871 ☎

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NICK 28, builder, 6ft, shaved head, blue eyes, medium build, seeks female for fun and maybe more. Tel No: 0906 515 7112 Box No: 350015 ☎



ROSS 42, 5ft 10ins, green eyes, brown hair, likes music, kind, caring, seeks special female. Tel No: 0906 515 7112 Box No: 349893 ☎

EARLY 60's male, 5ft 8ins, blue eyes, GSOH, likes most things, seeks similar fun loving female, 55 plus for good times, maybe more. Tel No: 0906 515 7112 Box No: 349285 ☎

CHARISMATIC creative, intelligent, handsome, quintessentially sexy male model/massage therapist 39, seeks stylish stunning, sensual lady. London. Tel No: 0906 515 7112 Box No: 381966 ☎

ANDY 42, romantic, loving, attractive, likes nights out, cooking, weekends away, seeks busy female, 32-55 with GSOH for LTR. Tel No: 0906 515 7112 Box No: 349281 ☎

PROFESSIONAL affluent executive, 5ft 8ins, N/S, needs to correct work/life balance, seeks lady, 35-45 to share quality time with. Tel No: 0906 515 7112 Box No: 348899 ☎

TALL loving Latino male, well built, slim, olive complexion, openminded, likes music, sports, culture, politics, theatre, reading, writing, seeks N/S, busty female for friendship, maybe more. Tel No: 0906 515 7112 Box No: 340165 ☎

SUSSEX male, 45, trusting, presentable, seeks female, 40-50 faithful and believes that romance is not dead. Tel No: 0906 515 7112 Box No: 381884 ☎

SOLVENT male, 45, 5ft 10ins, dark hair, fit, sporty, seeks tall, curvy female, 35-45. Tel No: 0906 515 7112 Box No: 381870 ☎

SLIM good looking male, naturist, likes conversation, wine, sunshine, seeks female with similar interests. Tel No: 0906 515 7112 Box No: 381840 ☎

WIDOWER 68, 6ft tall, grey hair, N/S, likes sport, music, theatre, seeks attractive N/S female, 60-66 for LTR. Eastbourne. Tel No: 0906 515 7112 Box No: 323687 ☎

PAUL 48, slim, 6ft, seeks caring female. Tel No: 0906 515 7112 Box No: 348705 ☎

ROMANTIC good looking male, early 50's, many interests, seeks tall, black lady for friendship. Tel No: 0906 515 7112 Box No: 381418 ☎

JEFFERY 52, white, 6ft 2ins, medium build, likes meals out, cinema, holidays, seeks single, genuine black female for 1-2-1 relationship. Tel No: 0906 515 7112 Box No: 348663 ☎

JOHN 5ft 2ins, medium build, 56, likes cerc dancing, walks, meals out, down to earth, seeks slim-medium build female, 45 plus for LTR. Tel No: 0906 515 7112 Box No: 349119 ☎

DAVID young intelligent, strong, funny male, 30, black British African, seeks beautiful female with GSOH to share relationship and fun. Tel No: 0906 515 7112 Box No: 381898 ☎

ATTRACTIVE blond blue eyed male, 47, HIV positive, extremely genuine, sincere, GSOH, OHAC, seeks warm, sincere, Oriental/black/Asian female. Tel No: 0906 515 7112 Box No: 348973 ☎

Gay Seeking

TALL non scene guy mid 20's, seeks older gent, 65 plus for friendship/relationship. Tel No: 0906 515 7112 Box No: 348543 ☎

MARK 58, divorced, bi, 5ft 11ins, good shape, seeks bi male for fun and friendship. Tel No: 0906 515 7112 Box No: 337763 ☎

VIC 70, fit, healthy, own home, seeks CD male for fun and friendship, maybe more. Tel No: 0906 515 7112 Box No: 338903 ☎

ANTHONY divorced, bi-curious, fit, 40's, likes wine, travel, seeks similar guy to see what happens. Tel No: 0906 515 7112 Box No: 381120 ☎

JAMIE Eastbourne, 35, gay, seeks same in local area for LTR. Tel No: 0906 515 7112 Box No: 381522 ☎

TALL blond, muscular non scene guy 29, seeks older solvent gent, 65 plus for friendship/relationship. Tel No: 0906 515 7112 Box No: 348543 ☎

GOOD looking 31yr old male, 6ft, slim, black hair, passive, seeks older, generous guy 45-65 for 1-2-1. Tel No: 0906 515 7112 Box No: 347065 ☎

KEVIN 34, 6ft 2ins, blond hair, medium build, toned, young boyish good looks likes nights out, sports, holidays, seeks similar male, any age for adventurous fun times. Tel No: 0906 515 7112 Box No: 355984 ☎

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BUSINESS WEEK Live

KENT SHOWGROUND, DETLING Wednesday, 10th November 2010, 9.00am - 4.00pm

Conference Programme



Lord Michael
Howard

Opening Address: 9.00 – 9.20

Lord Michael Howard, Baron Howard of Lympne

Session 1. 9.30 – 10.00

Winning business from the public sector TODAY Panel discussion

In the wake of the comprehensive spending review, many businesses will have to review the way in which they trade with the public sector. Public sector procurement covers everything from multi-billion pound orders for aircraft carriers down to contracts to clean the windows of local schools or supply flowers to the town hall. Every government department, local authority, LEA and health trust has its procurement officers and each has its own buying requirements.

Panel members: Tim Allen, Group Managing Director, MJ Allen
Martin Wragg, Defence Suppliers Service, MOD
Jeff Alexander, Head of External Affairs, South East Region, EEF



Tim Allen
MJ Allen

Session 2. 10.15 – 10.45

Readying investment... how to catch your dragon

Many people have some great ideas; however, translating then into a tangible prospect for business and investors is not always so easy. Come along and hear how to attract and secure equity investment into your business... the do's and don'ts, rights and wrongs... and how to spectacularly cock it up.

Speakers: Phil Beavan, Portfolio Director, Innovation & Growth Team
Elizabeth Dolding, Partner, Warners Solicitors



Phil Beavan
Innovation &
Growth Team

Session 3. 11.00 – 11.30

Digital Revolution: What's in it for business?

Apps, stats, video, mobile technology, the web – what does it all mean for business? How can we be a part of the digital revolution and what are the implications for businesses. Come and hear from a leading expert, who has over 10 years of experience in this area, as well as working for leading companies such as Lycos Europe.

Speaker: Johnnie Jensen, Success Engineer, Tmandi



Elizabeth Dolding
Warners Solicitors

Session 4. 11.45 – 12.15

Tweet, greet and network... is social media like Twitter, Facebook and LinkedIn worth the investment?

Despite the tremendous growth of business presences on social media sites, such as Facebook, LinkedIn Twitter etc, there are still many misconceptions about how best to use it. Come and hear from an expert, with many years of experience in this area and dispel some of the myths.

Get advice about spending time up front doing analysis, research, goal setting and how having a strategy will make a social media plan easy to execute.

Speaker: Dan Maudhub, Managing Director, Wonderful Creative Agency



Johnnie Jensen
Tmandi

Session 5. 1.00 - 1.30

Win the war for talent – getting the best staff

Despite the prospect of job cuts and redundancies, many sectors are struggling with a real shortage of skilled staff. With the green shoots of economic recovery starting to appear, businesses will have to work harder than ever to retain talent, and understand the best way to recruit such staff initially. Come and hear from a leading HR expert, who will offer businesses tips and hints on how to achieve this.

Speaker: Simon Brown, HR Transformation Deployment Director, Coca Cola Company



Dan Maudhub
Wonderful
Creative Agency

Session 6. 1.45 - 2.15

Manage and inspire... it doesn't have to be a secret

Books and courses are not a panacea to good management, nor do they guarantee that people will be able to put the theory into practice. Come and hear from a motivational speaker, who has over 20 years experience in operational management, sales, change management, training & coaching, personal and organizational development.

Speaker: Neil Annis, Managing Partner, ThinkGap



Simon Brown
Coca Cola

Session 7. 2.30 - 3.00

Global brand marketing strategies for local businesses

Discover a world of multi-channel marketing opportunities and learn how big global brands maximise mobile apps, digital, print, social networking and PR as interconnected revenue generators. We showcase how local companies can create their own revenue and brand success through a strategic multi-channel campaign, quickly, efficiently and effectively.

Speaker: Ben Edwards, Marketing Manager, Page Suite



Neil Annis
ThinkGap

Session 8. 3.15 - 3.45

The Big Debate – what will be the role of business in the Big Society?

David Cameron launched the 'Big Society' to empower communities and said that groups should be able to run post offices, libraries, transport services and shape housing projects. What are the implications of this for businesses and how can they be involved? Come and join a panel session with leading experts from business and social enterprise to hear what they think the future landscape may look like.

Celia Richardson, Director of Communications, Social Enterprise Coalition
Johnnie Jenson, Success Engineer, Tmandi
Clive Relf, Senior Business and Tax Partner, Reeves & Co LLP
Desmond High, Director, EMC Management Consultants Ltd
Roger House, Regional Chair of the Federation of Small Businesses

Panel members:



Ben Edwards
Page Suite

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Exhibitor List

Adept IT	Grads Kent	Peek Consultancy
ADM Computing	IMM-PR	Platinum Property
All Health Matters	Innovation & Growth Team	Services
ARCHANT KOS MEDIA	Inspiring Business	Press-Up
Asbestos First	Performance	Principal Corporation
Austin Associates	Intellectual Property Office	Business Solutions
Baybuk	Interactrice	Print Big
Belmont International	IPS International	PxlPig Studios
Brachers	Jewelrama Ltd	Recoop Renewable Energy
Bradbourne House	Judd Associates	Ltd
BT Local Business	KCC - Local Carbon	Smart Opportunities
Buckmore Park Karting	Futures	SO Magazine
Ltd	Kent Business School	Stacey Bee
Bupa Healthcare	Kent Car Craft	Sustainable Marketing
Business Computer	Kent Cleaning Solutions	Swale Skills Centre
Solutions	Kent F.A.	Thanet & Dover Chambers
Business Flow UK	Kent Fire & Rescue	The Kent Foundation
Business Link South East	Service	(Shared)
Business Week	Kent Invicta Chamber	The Partnership
Canterbury City Council	Kent Office Solutions	Thorley Taverns
Channel Chamber of	Kent Science Park	Transmanche Enterprise
Commerce	Kinnapps	Network
Charity Bank	KPS Business Services	Trax UK
Chart Hills Golf Club	Leaf Hotels	Tudor Park Marriott Hotel
Circatron	(Ramada Dover)	University of Greenwich
Claws and Jaws	Lloyds TSB	Unlimited Potential
Cleantack	London Golf Club	Us Switch
Comcheck Systems	M J Allen	Utargeting
Complete Ice control	Managed Services Centre	Village Hotels
Core Financial Services	Manston Airport	Voluntary Action Within
Credo IT & CRB Checks	Matt Hopkins Print and	Kent
Desibox	Web Design Services	Warners
Dickens World	McCabe Ford Williams	WCAFI
Dodds PC Repairs	Medway Fibre Glass	Wheellie Good Mobility
East Malling Conference	Medway Safety	Whitehead Monckton
Centre	Mid Kent College	Wildthing Consultants
Ecotricity Group Ltd	Netwest	Wilkins Kennedy
English from England	NetSite	Zen Languages
Federation of Small	Newt Technology Ltd	
Business	Oxygen Electric Cargo	
Future Creative	Scooters	
GCL	Pagesite	

KEY PARTNERS



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RUGBY

Sluggish Sharks hauled back by late penalty

Dover 10 Chichester 10

A LAST-gasp penalty denied Dover a chance to record their first win in London 1 South for five weeks as they were held to a draw at Crabble.

The Sharks, who have struggled for results of late, created plenty of opportunities to end their barren run, but were guilty of failing to convert their chances.

Dover made a sluggish start to the game and soon found themselves 7-0 behind when Chichester scored a try with only four minutes on the clock. The hosts' defence was unable to deal with a sweeping move, which was finished by their left winger.

Graham Tonks' side settled into the game and eventually cut Chichester's lead to four points with a penalty from Ben Murray. A yellow card for Ricky Stanley hampered Dover's progress and allowed Chichester to apply the pressure.

Confused

Despite playing with only 14 men, it was Dover who produced the next score and helped them move into the lead shortly before the break.

An inside pass to Buster Collins confused the Chichester defence and the flanker ran in his side's first try of the afternoon to level the scores.

The first 25 minutes of the second-half saw the Sharks create opportunities to kill off the game. Collins and Ricky Mackintosh were both stopped just short of the line by some dramatic last ditch defending from the visitors.

Both sides missed penalties to add to the frustration surrounding the teams at Crabble. However, with only minutes remaining, the game took a dramatic twist as the West Sussex side kicked a penalty to force a draw.

On Saturday, Dover aim to end their winless run in London 1 South when they travel to face Hove.



Picture: IOR/KUPPO

BARREN RUN: Dover caught out late on



Glorious Whites settle the score in spectacular style

FOOTBALL

BY DAVID PRITCHARD

A DELIGHTED Martin Hayes felt Saturday's FA Cup shock at Gillingham showed what Dover Athletic are capable of and urged his side to use it as a springboard for promotion.

The Whites' 2-0 win at Priestfield was thoroughly deserved as the visitors, cheered on by an army of 2,300 travelling fans, took advantage of a fragile home side. It set up the prospect of another bumper tie in the second round, with either Brentford or Aldershot Town visiting Crabble later this month.

The cup remains an entertaining sideshow for Hayes, the Dover manager, whose clear priority is to win promotion to the Conference Premier at the end of the season. While Saturday's victory was still sinking in, his focus was already switching to last night's derby with Dartford and the Crabble boss is hoping the cup run will galvanise his side's league form.

"We've got other games coming up thick and fast and I hope we can still maintain a challenge for the title," he said. "Hopefully it's not going to be a major distraction - it's certainly going to test our squad now."

"We've got some good players. They're a very young side, we don't have any great leaders out there, no real major experience, but they're all keen, hungry and enthusiastic."

"We know if we play to our strengths all sea-



Picture: ADY KERRY

FLAG DAY: Dover Athletic - including opening scorer Adam Birchall (inset, left) - celebrate their wonderful FA Cup first-round victory over Gillingham at the Priestfield Stadium on Saturday

son we have a good chance of hopefully going up, either winning it or play-offs.

"That's what we've got to keep doing, build on what we've achieved [at Gillingham]."

The Dover boss was at Priestfield last week to see the Gills lose 2-0 at home to Wycombe Wanderers in League Two. After watching the disjointed performance from the home side, Hayes went home knowing his team had an excellent opportunity to spring a surprise.

He said: "I knew if we played at our maximum and Gillingham didn't, I honestly thought we had a chance. To win 2-0 is a little bit beyond my expectations, but I thought we might get a second game if we played well. You struggle to find words to describe it all."

While the whole team excelled, Adam Birchall again took most of the plaudits. The striker took his incredible tally for the season to 20 goals by opening the scoring with a memorable 25-yard strike into the top corner.

Birchall, who signed a two-year contract extension on Friday, felt that he was reaping the rewards of falling back in love with the game.

He said: "It's the first time probably since I left Arsenal seven or eight years ago that I've enjoyed my football."

"The moment the chance to be happy for a longer period comes up I'm going to go for it. I think you should do what makes you happy in life, and that's what I've done."

Stopper Flitney shares the limelight

Gillingham 0 Dover Athletic 2

A SUPERB all-round performance saw Dover Athletic run out worthy winners in their FA Cup tie at Priestfield as they returned to haunt former manager Andy Hessenthaler.

Goals from Adam Birchall and Luke l'Anson in the opening half-hour saw the visitors seize control of the first round encounter.

Their defence then took centre stage as the Gills fought back early in the second-half. Whites goalkeeper Ross Flitney made four outstanding stops to keep Gillingham out, but was not interested in taking any of the limelight away from the group as a whole.

He said: "None of the saves, if I'm honest, were spectacular, all quite nice heights, but I've still got to save them. I just enjoyed myself really."

"All ten in front of me [were immense] and the lads who came on, the staff, the fans, there's no

one who can be left out. It's been like that through all the games and we've just got to keep pushing on."

After holding their own in the opening exchanges, Dover took the lead in spectacular fashion on 18 minutes. Birchall shrugged off a challenge from Jack Payne and swerved away from Matt Lawrence before letting fly from 25 yards into the top corner, sending the massed travelling support wild.

l'Anson doubled the lead nine minutes later, lashing home a loose ball from ten yards to leave the Gills on the ropes. Dover protected their lead well, thanks in part to Flitney's saves, but the closing stages were relatively comfortable after John Nutter was sent off for pulling down Harry Baker 20 minutes from time.

Dover were in action against bitter rivals Dartford last night. For match details visit www.yourdover.co.uk.



DOVER AND OUT: Luke l'Anson hits the Whites' second to help Martin Hayes's side progress to the second round

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Spurred on by 'Arry's call but it was a game too far

FOOTBALL

BY TOM HOWARD

HYTHE Town boss Scott Porter hailed his players following their FA Cup first round exit, which came at the end of a surreal week which saw Harry Redknapp jokingly offer him Gareth Bale on loan.

Hythe, the first team to reach the first round from the Kent League for 53 years, came unstuck against League Two side Hereford United, who are 98 places above them in the football pyramid. Town started the competition in August and won six games in their run that came to an end at Edgar Street in a 5-1 defeat.

Being the lowest-ranked club in the competition, Hythe have received a lot of attention from the national press.

So much so that Tottenham manager Harry Redknapp spoke to Porter, a Spurs fan, on the phone on the Friday before the game, wishing him luck and jokingly offered his star winger Bale for the trip to Hereford.

Porter was touched by the call from his hero and admitted he has been blown away by his side's achievements in the cup.

He said: "We've had all the media hype with the papers and everything, but someone like Harry Redknapp, a hero of mine, phoning me up wishing me luck is great."

"For a man of his calibre to do something like that for me, a non-league manager, is great and it sent a few shivers down my spine. He

Picture: CLIVE HOWARD



HARRY'S GAME:

Spurs boss Harry Redknapp, above, made a tongue-in-cheek offer to loan star winger Gareth Bale to Hythe, who put in a terrific performance despite their FA Cup exit at Hereford United on Saturday

offered me Gareth Bale on loan, but I said I've only got £30, not £30 million. We have been living the life of a professional footballer for two weeks and it's a dream come true. No one will ever forget 2010 for Hythe Town. I certainly won't.

"The lads were fantastic from start to finish. We let ourselves down a bit in the first-half with a few individual mistakes. Our lads put everything in and they are shattered. It's been a great experience and I can't fault my players. I'm glad we scored though."

While his players will enjoy what they have achieved in the FA Cup, Porter is adamant his side must go on and win the Kent League this

season. He said: "I said to the boys, enjoy tonight but we have to get promotion now. If we don't win promotion with a team like this then I will be disappointed. There is no disgrace in the defeat, it was a game too far for us, but we can be proud."

Goalscorer Gary Mickelborough admitted he experienced mixed emotions after netting a goal he will never forget.

He said: "It's a goal I'll remember for a long time but I can't remember too much about the move. At the time I was ecstatic. Camaraderie is what got us here; the manager, the lads, the coaching staff, it's a real family club. It's been out of this world this week though."

FOOTBALL

Hereford end proud Hythe's cup fairytale



Picture: ALIVE HOWARD

ECSTATIC: Hythe Town goalscorer Gary Mickelborough

Hereford United 5 Hythe Town 1

HYTHE Town's fairytale FA Cup run came to an end after League Two side Hereford United proved too strong for the Kent League minnows.

Scott Porter's side may have been the lowest ranked team in the competition, but they certainly didn't look a team five divisions below Hereford, despite the score.

The plucky Kent League side had their chances, but a destructive first-half display from the home side did the damage.

Considering the occasion for the Kent League side, Hythe started well and seemed composed, but parity only lasted seven minutes. It was perhaps harsh on the visitors as Hereford played some slick football in the build-up to a stunning opening goal.

Stuart Fleetwood found Richard Rose, who burst into the area and fired a low drive past a rooted Kieron Mann.

Hythe tried to settle into the game and Kieran Byrne fired over with the visitors' first chance. However, the home side continued to play quick attacking football and a second goal soon arrived.

Delicate

Rob Purdie cut in from the right and sent a delicate chip over goalkeeper Mann.

Falling two goals behind seemed to spark Hythe into life and four minutes later their contingent of 250 fans were sent into raptures. Gary Mickelborough latched on to a Byrne through ball and calmly slotted past United goalkeeper Adam Bartlett and into the net.

Hopes of a comeback were short-lived as Hereford's clinical finishing told. Mathieu Manset met a Fleetwood cross and fired a powerful overhead kick past Mann for United's third goal.

Three minutes before the break Hythe's hopes of victory were left in tatters as Manset headed in a fourth.

Town started the second-half well, but failed to make the most of early possession and were punished.

The hosts came close to scoring a fifth on several occasions but were denied by Mann, who produced a string of impressive saves. But Hereford did add a fifth deep into injury time with a tap-in from Fleetwood.

Smith's 'priceless' loyalty earns praise

FOOTBALL

Canvey Island 1 Folkestone Invicta 0

LOYALTY can be a scarce commodity in football, but Folkestone Invicta's squad remain committed to the cause, with Darren Smith turning down an offer to leave.

The midfielder, who scored twice in the 3-1 win at Thamesmead Town in the FA Trophy last week, received an approach from Maidstone United. Smith opted to remain with the Seasiders, who have a lower budget than many rivals as the club pays off its debts.

Chairman Lynn Woods described the commitment shown as "priceless" on the club's forum; and manager Neil Cugley felt it summed up the whole squad's attitude. He said: "I'm pleased he stayed. It's a bit work-

related as well, but he's happy where he is. They're all good lads, I've always said you can't knock the effort they are putting in."

Despite the commendable approach shown by the squad, they remain in trouble near the foot of the Ryman Premier table following Saturday's defeat at Canvey Island.

There was little in the game, but Invicta's lack of cutting edge proved costly once more as Hussein Isa's strike just after the hour mark proved decisive.

Cugley was hoping to make a short-term loan signing before last night's home game against AFC Hornchurch. The injury situation should improve soon regardless, with James Everitt returning on Saturday and Jimmy Dryden potentially making a comeback next week.

Log on to www.yoursheway.co.uk for details from last night's game against AFC Hornchurch.



Picture: IAN KILPATRICK

STAYING PUT: Darren Smith

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